

Quick Thoughts | Friday, 11 August 2023

Maintain BUY

Target Price: RM6.57

IHH Healthcare Berhad

(5225 | IHH MK) Healthcare | Healthcare Providers

IHH to expand operations to Sarawak with BHSB acquisition

DEVELOPMENT

- IHH Healthcare acquires equity interest in Bedrock Healthcare for RM245m, with expected completion in 1HCY24.
- Bedrock Healthcare operates Timberland Medical Centre in Kuching, Sarawak and earmarked a vacant land for the construction of a 200-bed hospital.

OUR VIEW

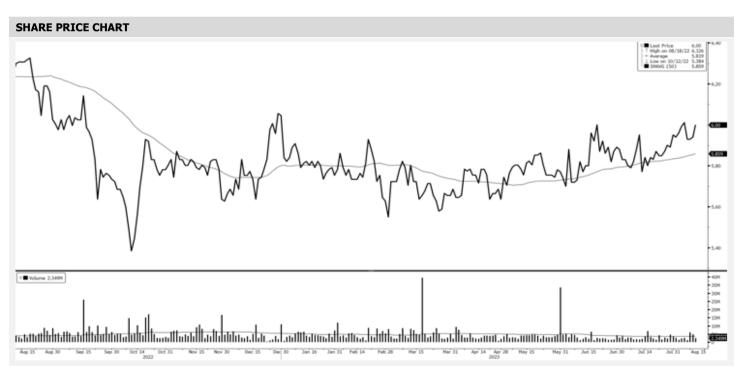
- Acquisition interest in BHSB for RM245m. IHH Healthcare Bhd (IHH) is acquiring the entire equity interest in Bedrock Healthcare Sdn Bhd (BHSB) for RM245m. Its wholly-owned subsidiary, Pantai Holdings Sdn Bhd, had entered into a share purchase agreement with Saravita Holdings Sdn Bhd (Saravita) and nine founders to acquire BHSB, which is expected to be completed by 1HCY24.
- **BHSB is focused on Sarawak.** BHSB operates Timberland Medical Centre, an 82-bed hospital, in Kuching, Sarawak and has reserved a vacant land in central Kuching for the construction of a 200-bed hospital.
- Expected higher demand for hospitals in Sarawak. We believe the acquisition would be to IHH advantage, considering that Sarawak had been developing its industrials and oil and gas sectors, which translated to potentially more demand for hospital care. Medical tourism is also expected to play a role, as domestic travels to the state had rapidly increase in CY22 by +138% to 15.5 million domestic visitors, with an expected additional +20% rise by the end of CY23.
- **Hospitals to cater for aging care.** Additionally, the aging population in Sarawak is increasing at a rate of 0.55% per year, since 2020. It is expected that by 2028, Sarawak would be officially an ageing state, with the current population stood at approximately 312,000, which consisted of 12.6% of Sarawak's population. We opine that, with an increase in the aging population, specialist hospitals that tended to specific age-related diseases would be in high demand in the near future.
- Strategic location to boost Sarawak's socio-economy. Kuching serves as an economic and trade hub for Sarawak, as well as a home to several universities and research institutions. The city's accessibility and cultural diversity also support the business and tourism activities in the region. Kuching population is also forecasted to increase at a 5-Year CAGR of 2.3%. We anticipate that additional healthcare service providers in Kuching would be necessary in the long run, hence we are positive on this acquisition plan.
- All in all, we like IHH for its medium to long term growth strategies as a healthcare service provider and with the
 demographic gradually returning to pre-pandemic demand for healthcare, in addition to the increased in senior
 citizen population requiring more healthcare services, we maintain positive on IHH's prospects and operational
 excellence.
- Pending the 2QFY23 results and in consideration of the preliminary stage of the acquisition, we make no changes to our earnings estimates and maintain our **BUY** call on IHH with a **target price of RM6.57.** Our target price pegs on a PER of 35.5x to an EPS23 of 8.7sen.



INVESTMENT STATISTICS

Financial year ending 31st December (in RM'm unless stated otherwise)	2020A	2021A	2022E	2023F	2024F
Revenue	17,131.8	17,988.7	18,547.5	19,009.7	19,436.0
EBITDA	4,279.4	4,158.0	3,850.0	3,955.8	5,013.6
PBT	2,555.7	2,217.1	2,180.7	2,248.5	3,752.4
PATANCI	1,862.5	1,645.1	1,621.6	1,672.1	2,790.4
Normalised PATANCI	1,594.8	1,548.4	1,621.6	1,672.1	1,790.4
Normalised Basic EPS (sen)	17.2	17.0	18.5	19.1	20.4
Normalised EPS growth (%)	141.2	(1.2)	8.7	3.1	7.1
PBT margin (%)	14.9	12.3	11.8	11.8	19.3
Normalised PATANCI margin (%)	10.9	9.1	8.7	8.8	14.4
PER (x)	38.2	38.6	35.5	34.5	32.2
Dividend per share (sen)	6.0	6.0	6.0	7.0	8.0
Dividend yield (%)	0.9	0.9	0.9	1.1	1.2

Source: Company, MIDFR



Source: Company, Bloomberg, MIDFR

MIDF Research research@midf.com.my



MIDF RESEARCH is part of MIDF Amanah Investment Bank Berhad (197501002077 (23878 – X)). (Bank Pelaburan)

(A Participating Organisation of Bursa Malaysia Securities Berhad)

DISCLOSURES AND DISCLAIMER

This report has been prepared by MIDF AMANAH INVESTMENT BANK BERHAD (197501002077 (23878 – X)) for distribution to and use by its clients to the extent permitted by applicable law or regulation.

Readers should be fully aware that this report is for information purposes only. The opinions contained in this report are based on information obtained or derived from sources that MIDF Investment believes are reliable at the time of publication. All information, opinions and estimates contained in this report are subject to change at any time without notice. Any update to this report will be solely at the discretion of MIDF Investment.

MIDF Investment makes no representation or warranty, expressed or implied, as to the accuracy, completeness or reliability of the information contained therein and it should not be relied upon as such. MIDF Investment and its affiliates and related BNM and each of their respective directors, officers, employees, connected parties, associates and agents (collectively, "Representatives") shall not be liable for any direct, indirect or consequential loess, loss of profits and/or damages arising from the use or reliance by anyone upon this report and/or further communications given in relation to this report.

This report is not, and should not at any time be construed as, an offer, invitation or solicitation to buy or sell any securities, investments or financial instruments. The price or value of such securities, investments or financial instruments may rise or fall. Further, the analyses contained herein are based on numerous assumptions. This report does not take into account the specific investment objectives, the financial situation, risk profile and the particular needs of any person who may receive or read this report. You should therefore independently evaluate the information contained in this report and seek financial, legal and other advice regarding the appropriateness of any transaction in securities, investments or financial instruments mentioned or the strategies discussed or recommended in this report.

The Representatives may have interest in any of the securities, investments or financial instruments and may provide services or products to any company and affiliates of such BNM mentioned herein and may benefit from the information herein.

This document may not be reproduced, copied, distributed or republished in whole or in part in any form or for any purpose without MIDF Investment's prior written consent. This report is not directed or intended for distribution to or use by any person or entity where such distribution or use would be contrary to any applicable law or regulation in any jurisdiction concerning the person or entity.

MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS				
STOCK RECOMMENDATIONS				
BUY	Total return is expected to be >10% over the next 12 months.			
TRADING BUY	Stock price is expected to \textit{rise} by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow.			
NEUTRAL	Total return is expected to be between -10% and +10% over the next 12 months.			
SELL	Total return is expected to be <-10% over the next 12 months.			
TRADING SELL	Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.			
SECTOR RECOMMENDATIONS				
POSITIVE	The sector is expected to outperform the overall market over the next 12 months.			
NEUTRAL	The sector is to perform in line with the overall market over the next 12 months.			
NEGATIVE	The sector is expected to underperform the overall market over the next 12 months.			
ESG RECOMMENDATIONS* - source Bursa Malaysia and FTSE Russell				
☆☆☆	Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
ጵጵጵ	Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆☆	Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆	Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			

^{*} ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology