



4QFY23 Results Review (Above) | Friday, 25 August 2023

## **Maintain BUY**

## **Malayan Cement Berhad**

(3794 | LMC MK) Main | Industrial Products & Services

### **Another Outstanding Quarter to End FY23**

#### **KEY INVESTMENT HIGHLIGHTS**

- FY23 core net profit doubled to RM160.7m, exceeding estimates
- Cement revenue for the year grew +40.1% to RM2.87b, PBT RM374.0m
- Revenue from aggregates and concrete grew +35.0% to RM882.4m, recording a PBT of RM37.4m, rebounding from a loss in FY22
- Maintain BUY with an upgraded TP of RM4.50

**Exceed expectations.** Malayan Cement Berhad (MCement) posted a 2.5x growth in its 4QFY23 core net profit to RM81.9m, on the back of a stronger revenue growth of +25.6%yoy to RM1.01b. For cumulative FY23, the group's core net profit more than doubled to RM160.7m, surpassing both ours and consensus estimates by 22.4% and 26.5% respectively.

**Cement segment.** Cement revenue in FY23 jumped +40.1%yoy to RM2.87b, delivering a PBT of RM374.0m, an improvement of +58.8%yoy. In terms of PBT margin, there was an improvement from 11.5% in FY22 to 13.0% in FY23, lifted by stronger margins in 3QFY23 and 4QFY23 of 18.3% and 19.2% respectively due to an improvement the volume and selling price of domestic cement. This was on top of the factor of the full year revenue consolidation of the 10 companies and subsidiaries that were acquired from YTL Cement Bhd in Sept-21 as compared to 282 days in FY22.

**Aggregates & concrete segment.** The segment's revenue grew +35.0% in FY23 to RM882.4m on the back of higher prices of readymixed concrete, achieving a PBT of RM37.4m, an improvement over a loss of -RM1.7m in FY22.

**Earnings estimates.** We are revising upwards our FY24E revenue and core earnings projections by +3.0% and +46.7% respectively to RM3.94b and RM185.4m respectively.

**Target price.** We are upgrading our **TP** to **RM4.50** as we peg a price-to-book ratio of 1.3x based on +1SD above its two-year mean to the group's FY24F estimated book value per share (BVPS) of RM3.46.

**Maintain BUY.** We expect MCement to continue benefitting from the strong demand for cement in line with the expectations of stronger job flows for both civil and private projects, including residential and commercial properties. There are strong job flows for logistics hubs, data centres and semiconductor plants, which will drive cement demand and mega projects that will drive demand in the near future are the upcoming MRT3 and Penang LRT rail projects. All factors considered, we reiterate our **BUY** recommendation on **MCement.** 

Revised Target Price: RM4.50
(previously RM3.74)

RETURN STATISTICS	
Price @ 24 <sup>th</sup> Aug 2023 (RM)	3.85
Expected share price return (%)	+16.88
Expected dividend yield (%)	1.33
Expected total return (%)	+18.21



W27	900	
Price performance (%)	Absolute	Relative
1 month	25.0	24.3
3 months	25.4	28.0
12 months	80.8	87.1

cs		
2023A	2024E	2025F
3,757.0	3,944.9	3,984.3
87.1	98.6	115.1
253.1	284.0	296.8
160.7	185.4	217.1
9.0	10.4	12.2
6.0	6.0	6.0
1.6%	1.3%	1.3%
	2023A 3,757.0 87.1 253.1 160.7 9.0 6.0	2023A     2024E       3,757.0     3,944.9       87.1     98.6       253.1     284.0       160.7     185.4       9.0     10.4       6.0     6.0

KEY STATISTICS	
FBM KLCI	1,444.67
Issue shares (m)	934.70
Estimated free float (%)	7.54
Market Capitalisation (RM'm)	5,044.28
52-wk price range	RM1.84-RM4.10
3-mth average daily volume (m)	0.76
3-mth average daily value (RM'm)	2.49
Top Shareholders (%)	
YTL Cement Bhd	78.58
Amanah Saham Nasional Bhd	5.06
Oversea-Chinese Banking Corp	1.21

**Royce** Tan Seng Hooi royce.tan@midf.com.my

03-2173 8461



# **MALAYAN CEMENT: 4QFY23 RESULTS SUMMARY**

All in RM'm unless stated otherwise		Quarterly Results				Cumulative		
Income Statement	4QFY23	3QFY23	4QFY22	QoQ	YoY	FY23	FY22	YoY
Revenue	1,010.5	990.7	804.8	2.0%	25.6%	3,757.0	2,705.3	38.9%
Cost of sales	(697.8)	(713.0)	(572.5)	2.1%	-21.9%	(2,769.5)	(2,011.7)	-38%
Gross profit	312.7	277.7	232.3	12.6%	34.6%	987.5	693.5	42%
Other operating income	35.5	21.5	25.0	64.8%	42.0%	87.1	75.2	16%
Other operating expenses	(181.3)	(158.9)	(169.3)	-14.1%	-7.1%	(663.2)	(534.9)	-24%
Profit from operations	166.9	140.4	88.0	18.9%	89.7%	411.5	233.9	76%
Finance costs	(48.7)	(49.4)	(42.9)	1.4%	-13.6%	(194.7)	(143.3)	-36%
Share of results in joint venture	7.8	7.7	10.5	2.3%	-25.4%	36.4	38.6	-6%
Profit before tax	126.0	98.7	55.6	27.7%	126.6%	253.1	129.2	96%
Taxation	(46.3)	(35.4)	(21.8)	-31.0%	-112.4%	(93.9)	(47.1)	-99%
Non-controlling interests	0.1	0.0	(0.3)	1842.9%	140.5%	0.2	(1.5)	111%
Reported net profit	79.5	63.3	34.1	25.7%	133.1%	159.0	83.5	90%
Core net profit	81.9	62.7	33.0	30.7%	148.1%	160.7	78.1	105.8%

# **FINANCIAL SUMMARY**

Income Statement (RM'm)	2021A	2022A	2023A	2024E	2025F
Revenue	1,369.51	2,705.27	3,757.0	3,944.9	3,984.3
Gross profit	160.40	693.52	987.5	1,025.7	1,028.0
Operating profit	29.52	233.87	411.5	433.9	438.3
Profit before tax	8.20	129.22	253.1	284.0	296.8
Net profit	7.09	82.09	159.0	185.4	217.1
Core net profit	8.43	78.07	160.7	185.4	217.1
Core EPS (sen)	0.5	4.4	9.0	10.4	12.2
DPS (sen)	0	0	6.0	6.0	6.0

Balance Sheet (RM'm)	2021A	2022A	2023A	2024E	2025F
Fixed assets	1,372.1	2,782.5	2,862.5	2,833.9	2,805.5
Other investments and assets	1,678.2	5,882.6	5,650.7	5,823.9	5,794.8
Non-current assets	3,050.3	8,665.1	8,513.2	8,657.8	8,600.3
Cash	61.7	211.7	263.3	189.2	172.2
Trade debtors	121.1	538.1	614.6	484.0	484.0
Current assets	711.6	1,761.0	2,181.4	1,542.2	2,599.7
Trade creditors	339.3	650.1	790.5	650.0	650.0
Short-term debt	220.0	1,128.6	907.6	842.6	1,520.8
Current liabilities	667.5	1,831.3	1,769.2	1,381.3	2,493.1
Long-term debt	499.9	2,671.5	2,834.4	2,692.7	2,558.0
Non-current liabilities	559.2	2,815.9	2,970.9	2,834.4	2,692.7
Share capital	2,187.7	5,345.8	5,345.8	5,345.8	5,345.8
Retained earnings	309.4	392.9	551.9	650.5	787.8
Equity	2,535.3	5,778.9	5,954.5	5,984.3	6,014.2



Cash Flow (RM'm)	2021A	2022A	2023A	2024E	2025F
PBT	8.2	129.2	253.1	284.0	296.8
Depreciation & amortisation	155.2	180.1	271.0	189.0	189.0
Changes in working capital	(69.5)	33.3	(11.8)	33.0	33.0
Operating cash flow	113.3	459.6	672.7	469.3	474.0
Capital expenditure	(51.7)	(77.0)	(105.0)	(93.2)	(97.8)
Investing cash flow	(36.6)	(1,629.4)	(66.0)	(50.0)	(50.0)
Debt raised/(repaid)	(209.8)	1,874.5	(68.5)	(136.0)	(136.0)
Dividends paid	-	-	-	-	
Financing cash flow	13.8	1,850.4	(88.3)	(79.5)	(72.0)
Net cash flow	57.8	467.7	264.0	339.8	352.0
Beginning cash flow	77.2	135.0	603.7	875.8	1,215.6
Ending cash flow	135.0	603.7	875.8	1,215.6	1,567.6

Profitability Margins	2021A	2022A	2023A	2024E	2025F
Operating profit margin	2.2%	8.6%	11.0%	11.0%	11.0%
PBT margin	0.6%	4.8%	6.7%	7.2%	7.5%
PAT margin	0.5%	3.0%	4.2%	4.7%	5.5%
Core PAT margin	0.6%	2.9%	4.3%	4.7%	5.5%

Source: Bloomberg, MIDFR



MIDF RESEARCH is part of MIDF Amanah Investment Bank Berhad (197501002077 (23878 – X)). (Bank Pelaburan)

(A Participating Organisation of Bursa Malaysia Securities Berhad)

#### **DISCLOSURES AND DISCLAIMER**

This report has been prepared by MIDF AMANAH INVESTMENT BANK BERHAD (197501002077 (23878 - X)) for distribution to and use by its clients to the extent permitted by applicable law or regulation.

Readers should be fully aware that this report is for information purposes only. The opinions contained in this report are based on information obtained or derived from sources that MIDF Investment believes are reliable at the time of publication. All information, opinions and estimates contained in this report are subject to change at any time without notice. Any update to this report will be solely at the discretion of MIDF Investment.

MIDF Investment makes no representation or warranty, expressed or implied, as to the accuracy, completeness or reliability of the information contained therein and it should not be relied upon as such. MIDF Investment and its affiliates and related BNM and each of their respective directors, officers, employees, connected parties, associates and agents (collectively, "Representatives") shall not be liable for any direct, indirect or consequential loess, loss of profits and/or damages arising from the use or reliance by anyone upon this report and/or further communications given in relation to this report.

This report is not, and should not at any time be construed as, an offer, invitation or solicitation to buy or sell any securities, investments or financial instruments. The price or value of such securities, investments or financial instruments may rise or fall. Further, the analyses contained herein are based on numerous assumptions. This report does not take into account the specific investment objectives, the financial situation, risk profile and the particular needs of any person who may receive or read this report. You should therefore independently evaluate the information contained in this report and seek financial, legal and other advice regarding the appropriateness of any transaction in securities, investments or financial instruments mentioned or the strategies discussed or recommended in this report.

The Representatives may have interest in any of the securities, investments or financial instruments and may provide services or products to any company and affiliates of such BNM mentioned herein and may benefit from the information herein.

This document may not be reproduced, copied, distributed or republished in whole or in part in any form or for any purpose without MIDF Investment's prior written consent. This report is not directed or intended for distribution to or use by any person or entity where such distribution or use would be contrary to any applicable law or regulation in any jurisdiction concerning the person or entity.

MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS				
STOCK RECOMMENDATIONS				
BUY	Total return is expected to be >10% over the next 12 months.			
TRADING BUY	Stock price is expected to $\textit{rise}$ by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow.			
NEUTRAL	Total return is expected to be between -10% and +10% over the next 12 months.			
SELL	Total return is expected to be <-10% over the next 12 months.			
TRADING SELL	Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.			
SECTOR RECOMMENDATIONS				
POSITIVE	The sector is expected to outperform the overall market over the next 12 months.			
NEUTRAL	The sector is to perform in line with the overall market over the next 12 months.			
NEGATIVE	The sector is expected to underperform the overall market over the next 12 months.			
ESG RECOMMENDATIONS* - sour	rce Bursa Malaysia and FTSE Russell			
ጵጵጵጵ	Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆☆☆	Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆☆	Top 51%-75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆	Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			

<sup>\*</sup> ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology