





2QFY23 Results Review (Below) | Wednesday, 23 August 2023

# **Maintain NEUTRAL**

(5183 | PCHEM MK) Industrial Products & Services | Chemicals

**Petronas Chemicals Group Berhad** 

## **Headwinds Remain amid Positive Demand Outlook**

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### **KEY INVESTMENT HIGHLIGHTS**

- Maintain NEUTRAL, revised TO TP: RM6.72
- 2Q23 earnings contracted more-than-expected by -67%yoy due to lower product spread, lower share of profit and forex loss
- 2Q23 revenue increased+8%yoy from inclusion of subsidiary and higher production volume
- Slower demand recovery and inflationary pressures remain a challenge

**Maintain NEUTRAL, revised TP: RM6.72.** Petronas Chemicals Group (PCG)'s 1HFY23 earnings came in below our expectation at 31.3% of full year FY23 earnings estimates. Given the continuously challenging outlook, we maintain **NEUTRAL** on PCG with a lower **target price of RM6.72** (previously RM7.04).

**Earnings down -67%yoy.** PCG's 2QFY23 earnings down by -66.6%yoy to RM628m. This was due to lower product spread and lower share of profit from joint ventures and as associates compounded by unrealised forex loss on revaluation of debt at Petstorp.

**Revenue up +8.1%yoy.** 2QFY23 revenue was up +8.1%yoy to RM7.1b, due to higher sales volumes and inclusion of revenue contribution from a recently acquired subsidiary, partially offset by lower product prices. Overall plant utilisation rate in 2QFY23 was higher at 82% (2QFY22: 72%) due to no statutory turnaround and lower plant maintenance activities.

**Olefins & Derivatives (O&D).** O&D's 2QFY23 earnings down-55.8%yoy to RM422m. 2QFY23 revenue was up +10.9%yoy to RM3.6b. Lower earnings were due to: (i) lower product spreads, (ii) higher energy and utilities costs, and (iii) pre-operation costs from a joint operating company. Meanwhile, revenue was higher due to higher sales volumes and weakening Ringgit against US Dollar. Plant utilisation rate was higher at 98% (2QFY22: 89%).

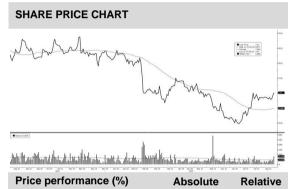
**Fertilisers & Methanol (F&M).** F&M's 2QFY23 earnings dropped -69.6%yoy to RM241m. 2QFY23 revenue was also down -33.7%yoy to RM1.9b. The decrease in earnings and revenue was due to lower product spreads and lower product prices, offset by weakening Ringgit against US Dollar. Plant utilisation rate was higher at 73% (2QFY22: 62%)

**Specialties.** Specialties slipped to a loss of RM164m in 2QFY23 from a loss of RM29m in 1QFY23. 2QFY23 revenue was lower by -8.8%qoq to RM1.6b. The lower earnings were attributable to lower sales volume and higher foreign exchange loss on revaluation of loan, as well as slower demand recovery and increased price competition from China.

# Revised Target Price: RM6.72 (previously RM7.04)

(previously RM7.04)

| RETURN STATISTICS                         |      |  |  |
|---|------|--|--|
| Price @ 22 <sup>nd</sup> August 2023 (RM) | 7.01 |  |  |
| Expected share price return (%)           | -4.1 |  |  |
| Expected dividend yield (%)               | +6.0 |  |  |
| Expected total return (%)                 | +1.9 |  |  |



| Price performance (%) | Absolute | Relative |
|-----------------------|----------|----------|
| 1 month               | 7.8      | 5.0      |
| 3 months              | 16.8     | -1.5     |
| 12 months             | -19.4    | -17.4    |

| INVESTMENT STATISTICS | ;      |        |        |
|-----------------------|--------|--------|--------|
| FYE Mar               | 2023E  | 2024F  | 2025F  |
| Revenue               | 25,261 | 26,219 | 27,527 |
| Operating Profit      | 2,875  | 3,155  | 3,471  |
| Profit Before Tax     | 2,874  | 3,170  | 3,513  |
| Core PATAMI           | 2,672  | 2,988  | 3,350  |
| Core EPS              | 33.4   | 37.4   | 41.9   |
| DPS                   | 40.0   | 41.0   | 42.0   |
| Dividend Yield        | 6.0%   | 6.1%   | 6.3%   |

| KEY STATISTICS                   |               |  |  |
|----------------------------------|---------------|--|--|
| FBM KLCI                         | 1,451.53      |  |  |
| Issue shares (m)                 | 8,000.0       |  |  |
| Estimated free float (%)         | 16.5          |  |  |
| Market Capitalisation (RM'm)     | 54,080.0      |  |  |
| 52-wk price range                | RM5.84-RM9.18 |  |  |
| 3-mth average daily volume (m)   | 4.56          |  |  |
| 3-mth average daily value (RM'm) | 29.76         |  |  |
| Top Shareholders (%)             |               |  |  |
| Petroliam Nasional Bhd           | 64.35         |  |  |
| Employees Provident Fund         | 11.51         |  |  |
| Amanah Saham Nasional Bhd        | 3.62          |  |  |

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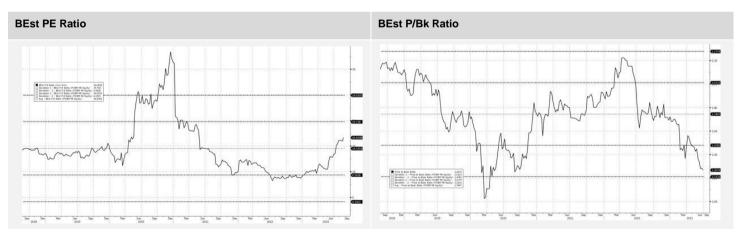
**Improvement from increased Brent price and upcoming festivities.** We believe that a full utilization of PCG's production plants relies on maintenance activities, raw material availability and utilities supply. For O&D, ethylene pricing is expected to be supported by firm naphtha price to an average of USD695/MT in the coming quarters (average YTD price: USD640/MT), despite ample supply. Ethylene and Paraxylene are also expected to remain stable on sufficient supply amid China's plant shutdowns on top of a balanced demand. Polyethylene is believed to improve in pricing ahead of festivities. For F&M, we are expecting a near term demand improvement for Urea in consideration of the planting season. Meanwhile, Ammonia and Methanol are expected to have a weaker demand on top of a stable supply due to maintenance shutdowns. For specialties chemicals, with the weak demand from certain end markets and softening of raw material prices in Europe, we expect that this segment will be sluggish in the near future, and will be critically supported by China's recovery in 2HCY23.

**Key challenges.** PCG's performance is tied to: (i) the global economic climate in terms of rate hikes and inflationary pressures, (ii) petrochemical product prices in correlation with Brent crude oil prices, (iii) utilization rate of production facilities, and (iv) fluctuations in foreign exchange rates. However, we opine that the improvement from China's economic recovery in CY23 to be the main catalyst to mitigate these challenges, in addition to higher demand amid sufficient supply and feedstock.

**Revised earnings estimates.** In consideration of the 1HFY23 earnings coming below our expectations, we revised our FY23 and FY24 earnings estimates downwards by -28% and -37% respectively. We input additional cost of sales in tandem with its extensive maintenance activities until end year and higher energy and utilities cost.

Revised target price. Accordingly, we revised our target price to RM6.72 (previously RM7.04). The petrochemicals market's ambiguity in global demand may remain affected by consumer expenditures and competition from other producers. The potential for an excess of products in the market might lead to downward price pressure, impacting profits and lowering plant usage. Nonetheless, we maintain a conservative stance on our perspective for PCG, on the back of a higher Brent crude price and supply-demand balance, as well as PCG's commitment to operational and commercial excellence, in the near term. Our target price is based on pegging a PER of 18x to an EPS24 of 37.4sen. The PER is a discount from the chemical and material industry's 5-year average of 20x, due to the current slowdown in demand for petrochemicals in CY23.

## **FORWARD BAND**



Source: Bloomberg, MIDFR



**Table 1: Petronas Chemicals's quarterly earnings review** 

| Financial year ending 31st Dec<br>(in RM'm unless stated |           | Quart     | erly results |         |         | Cumulative results |            |            |
|--|-----------|-----------|--------------|---------|---------|--------------------|------------|------------|
| otherwise)   | 2QFY22    | 1QFY23    | 2QFY23       | QoQ (%) | YoY (%) | 1HFY22             | 1HFY23     | YoY (%)    |
| Revenue  | 6,583.0   | 7,557.0   | 7,113.0      | -5.9    | 8.1     | 13,217.0           | 14,670.0   | 11.0       |
| Cost of revenue  | (4,471.0) | (6,167.0) | (5,923.0)    | -4.0    | 32.5    | (8,628.0)          | (12,090.0) | 40.1       |
| Gross Profit   | 2,112.0   | 1,390.0   | 1,190.0      | -14.4   | -43.7   | 4,589.0            | 2,580.0    | -43.8      |
| Selling & Dist Expenses                                  | (278.0)   | (496.0)   | (468.0)      | -5.6    | 68.3    | (557.0)            | (964.0)    | 73.1       |
| Admin Expenses   | (262.0)   | (337.0)   | (279.0)      | -17.2   | 6.5     | (445.0)            | (616.0)    | 38.4       |
| Other Expenses   | -         | (72.0)    | -            | -100.0  | nm      | 8.0                | (72.0)     | -1000.0    |
| Other Income   | 315.0     | 107.0     | 259.0        | 142.1   | -17.8   | 397.0              | 366.0      | -7.8       |
| Operating Profit   | 1,887.0   | 592.0     | 702.0        | 18.6    | -62.8   | 3,992.0            | 1,294.0    | -67.6      |
| Net Financing Costs                                      | (8.0)     | (40.0)    | (22.0)       | -45.0   | 175.0   | (15.0)             | (62.0)     | -          |
| Associates   | 70.0      | 38.0      | 14.0         | -63.2   | -80.0   | 193.0              | 52.0       | -73.1      |
| Profit Before Tax  | 1,949.0   | 590.0     | 694.0        | 17.6    | -64.4   | 4,170.0            | 1,284.0    | -69.2      |
| Tax expense  | (66.0)    | (54.0)    | (61.0)       | 13.0    | -7.6    | (207.0)            | (115.0)    | -44.4      |
| Profit After Tax   | 1,883.0   | 536.0     | 633.0        | 18.1    | -66.4   | 3,963.0            | 1,169.0    | -70.5      |
| Minority Interests                                       | (3.0)     | (4.0)     | (5.0)        | 25.0    | 66.7    | (7.0)              | (9.0)      | 28.6       |
| PATAMI   | 1,880.0   | 532.0     | 628.0        | 18.0    | -66.6   | 3,956.0            | 1,160.0    | -70.7      |
|  |           |           |              | +/(-)   | ppts    |                    |            | +/(-) ppts |
| Gross margin (%)   | 32.1      | 18.4      | 16.7         | -1.7    | -15.4   | 34.7               | 17.6       | -17.1      |
| Operating profit margin (%)                              | 28.7      | 7.8       | 9.9          | 2.0     | -18.8   | 30.2               | 8.8        | -21.4      |
| PBT margin (%)   | 29.6      | 7.8       | 9.8          | 1.9     | -19.8   | 31.6               | 8.8        | -22.8      |
| PATAMI margin (%)  | 28.6      | 7.0       | 8.8          | 1.8     | -19.7   | 29.9               | 7.9        | -22.0      |
| Tax rate (%)   | 3.4       | 9.2       | 8.8          | -0.4    | 5.4     | 5.0                | 9.0        | 4.0        |
| Segmental:   |           |           |              |         |         |                    |            |            |
| Revenue  |           |           |              |         |         |                    |            |            |
| - Olefins & Derivatives                                  | 3,276.0   | 3,393.0   | 3,633.0      | 7.1     | 10.9    | 6,019.0            | 3,633.0    | -39.6      |
| - Fertilisers & Methanol                                 | 2,826.0   | 2,407.0   | 1,874.0      | -22.1   | -33.7   | 6,130.0            | 1,874.0    | -69.4      |
| - Specialties  | -         | 1,745.0   | 1,591.0      | -8.8    | nm      | -                  | 1,591.0    | nm         |
| Profit After Tax   |           |           |              |         |         |                    |            |            |
| - Olefins & Derivatives                                  | 954.0     | 170.0     | 422.0        | 148.2   | -55.8   | 1,687.0            | 592.0      | -64.9      |
| - Fertilisers & Methanol                                 | 792.0     | 533.0     | 241.0        | -54.8   | -69.6   | 1,964.0            | 774.0      | -60.6      |
| - Specialties  | -         | (29.0)    | (164.0)      | 465.5   | nm      | -                  | (193.0)    | nm         |

Source: Company, MIDFR



# **FINANCIAL SUMMARY**

| Income Statement (RM'm)     | 2021A  | 2022A   | 2023E  | 2024F  | 2025F  |
|-----------------------------|--------|---------|--------|--------|--------|
| Revenue                     | 23,025 | 28,953  | 25,261 | 26,219 | 27,527 |
| EBITDA                      | 7,010  | 6,643   | 2,875  | 3,155  | 3,471  |
| D&A                         | 1,650  | 1,589   | 1,637  | 1,641  | 1,647  |
| Profit before tax           | 7,710  | 6,742   | 2,874  | 3,170  | 3,513  |
| Tax                         | -391   | -406    | -184   | -164   | -145   |
| Core PATAMI                 | 7,319  | 6,323   | 2,672  | 2,988  | 3,350  |
| Balance Sheet (RM'm)        | 2021A  | 2022A   | 2023E  | 2024F  | 2025F  |
| Fixed assets                | 22,041 | 27,213  | 21,961 | 22,537 | 22,948 |
| Intangible assets           | 684    | 9,364   | 2,275  | 2,730  | 3,159  |
| Others                      | 2,303  | 2,835   | 10,000 | 9,469  | 9,129  |
| Non-current assets          | 25,028 | 39,412  | 34,236 | 34,736 | 35,236 |
| Cash                        | 16,390 | 8,888   | 9,075  | 8,167  | 7,926  |
| Trade debtors               | 2,737  | 3,619   | 2,591  | 2,576  | 2,692  |
| Others                      | 2,299  | 3,511   | 5,575  | 7,327  | 8,246  |
| Current assets              | 21,426 | 16,018  | 17,241 | 18,070 | 18,86  |
| Trade creditors             | 4,378  | 5,914   | 3,829  | 4,265  | 4,150  |
| Short-term debt             | 232    | 229     | 546    | 491    | 33     |
| Current liabilities         | 4,953  | 6,502   | 4,375  | 4,756  | 4,49   |
| Long-term debt              | 2,156  | 2,489   | 1,703  | 2,043  | 2,07   |
| Others                      | 3,959  | 6,706   | 7,771  | 7,531  | 7,41   |
| Non-current liabilities     | 6,115  | 9,195   | 9,474  | 9,574  | 9,49   |
| Share capital               | 8,871  | 8,871   | 8,871  | 8,871  | 8,87   |
| Retained earnings           | 25,980 | 30,207  | 24,086 | 24,582 | 25,28  |
| Others                      | 535    | 655     | 4,670  | 5,023  | 5,95   |
| Equity                      | 35,386 | 39,733  | 37,627 | 38,476 | 40,110 |
| Cash Flow (RM'm)            | 2021A  | 2022A   | 2023E  | 2024F  | 20251  |
| PBT                         | 7,710  | 6,742   | 2,874  | 3,170  | 3,51   |
| Depreciation & amortisation | 1,650  | 1,589   | 1,637  | 1,641  | 1,64   |
| Changes in working capital  | -188   | 910     | 192    | 275    | 32     |
| Operating cash flow         | 8,186  | 8,049   | 6,292  | 6,217  | 6,25   |
| Capital expenditure         | -1,539 | -1,881  | -2,041 | -1,858 | -1,759 |
| Investing cash flow         | -1,557 | -12,951 | -4,172 | -4,630 | -4,75  |
| Debt raised/(repaid)        | 321    | 352     | 1,350  | 843    | 63     |
| Dividends paid              | -3,206 | -3,844  | -2,544 | -2,589 | -2,63  |
| Financing cash flow         | -3,184 | -3,806  | -1,933 | -2,495 | -2,44  |
| Net cash flow               | 3,456  | -8,238  | 187    | -908   | -1,24  |
| Beginning cash flow         | 12,707 | 16,390  | 8,888  | 9,075  | 8,16   |
| Ending cash flow            | 16,390 | 8,888   | 9,075  | 8,167  | 7,92   |
| Profitability Margins       | 2021A  | 2022A   | 2023E  | 2024F  | 20251  |
| EBITDA margin               | 30.4%  | 22.9%   | 11.4%  | 12.0%  | 12.6%  |
| PBT margin                  | 33.5%  | 23.3%   | 11.4%  | 12.1%  | 12.7%  |
| Core PAT margin             | 31.8%  | 21.8%   | 10.6%  | 11.4%  | 12.1%  |
| Source: Bloomberg MIDEP     |        |         |        |        |        |

Source: Bloomberg, MIDFR



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| MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS |  |  |  |  |
|---|--|--|--|--|
| STOCK RECOMMENDATIONS                                 |  |  |  |  |
| BUY   | Total return is expected to be >10% over the next 12 months.   |  |  |  |
| TRADING BUY   | Stock price is expected to $\it rise$ by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow. |  |  |  |
| NEUTRAL   | Total return is expected to be between -10% and +10% over the next 12 months.  |  |  |  |
| SELL  | Total return is expected to be <-10% over the next 12 months.  |  |  |  |
| TRADING SELL  | Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.    |  |  |  |
| SECTOR RECOMMENDATIONS                                |  |  |  |  |
| POSITIVE  | The sector is expected to outperform the overall market over the next 12 months.   |  |  |  |
| NEUTRAL   | The sector is to perform in line with the overall market over the next 12 months.  |  |  |  |
| NEGATIVE  | The sector is expected to underperform the overall market over the next 12 months.   |  |  |  |
| ESG RECOMMENDATIONS* - sou                            | rce Bursa Malaysia and FTSE Russell  |  |  |  |
| <b>☆☆☆</b> ☆  | Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell  |  |  |  |
| ***   | Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell   |  |  |  |
| ☆☆  | Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell   |  |  |  |
| ☆   | Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell   |  |  |  |

<sup>\*</sup> ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology