

2QFY23 Results Review (Within)| Friday, 18 August 2023

Maintain BUY

Sunway REIT

(5176 | SREIT MK) Main | REIT

Positive Earnings Outlook

KEY INVESTMENT HIGHLIGHTS

- 1HFY23 earnings within expectations
- Solid earnings in 1HFY23
- Reconfiguration of Sunway Pyramid Mall
- Earnings forecast revised
- Maintain BUY with a revised TP of RM1.70

1HFY23 earnings within expectations. Sunway REIT 1HFY23 core net income of RM168.6m came in within expectations, making up 48% and 49% of our and consensus full year estimates respectively. Distribution per unit (DPU) of 4.62sen was announced for 1HFY23 which is higher than DPU of 4.22sen in 1HFY22.

Solid earnings in 1HFY23. Sequentially, 2QFY23 core net earnings were lower at RM72.2m (-25.2%goq) mainly due to lower contribution from retail division as earnings in previous quarter was boosted by festivity celebrations. Besides, earnings were partially dragged by higher financing cost. On yearly basis, 2QFY23 core net income was marginally lower (-3.1%yoy) despite higher topline as earnings were dragged by higher financing cost and higher expenses particularly electricity cost. That brought 1HFY23 cumulative earnings to RM168.6m (+3.7%yoy). The earnings growth was mainly supported by higher contribution from retail and hotel division. Net property income (NPI) of retail division was higher (+12.3%yoy) due to positive rental reversion and recovery in shopper footfall as well as contribution from Sunway Carnival new wing. Meanwhile, NPI of hotel division jumped by 51%yoy due to recovery in domestic and international tourism. On the other hand, NPI of office division was flattish. In the meantime, higher expenses arising mainly from higher electricity cost and higher financing cost had partially mitigated earnings growth in 1HFY23.

Reconfiguration of Sunway Pyramid Mall. Sunway Pyramid's anchor tenant, AEON has moved out from Sunway Pyramid in August 2023 following expiry of lease agreement. Note that AEON occupied approximately 11% of NLA in Sunway Pyramid. The vacant NLA will be redeveloped for smaller sized retail concept store which will be able to fetch higher rental rates. Meanwhile, a new grocery store is scheduled to open in October 2024 at LG2 level of Sunway Pyramid. In a nutshell, we see the loss of rental income from AEON to temporary affect earnings of Sunway Pyramid until reconfiguration exercise is completed which is estimated in FY24.

Revised Target Price: RM1.70
(Previously RM1.73)

| RETURN STATISTICS | |
|---------------------------------|-------|
| Price @ 17 Aug 2023 (RM) | 1.50 |
| Expected share price return (%) | +13.3 |
| Expected dividend yield (%) | +5.9 |
| Expected total return (%) | +19.2 |



| INVESTMENT STATISTICS | | | |
|-----------------------|-------|-------|-------|
| FYE Dec | 2023E | 2024F | 2025F |
| Revenue | 712 | 748 | 771 |
| Net Rental Income | 545 | 577 | 594 |
| Net Investment Income | 550 | 582 | 599 |
| Core Net Income | 334 | 360 | 377 |
| Core EPU (sen) | 9.76 | 10.50 | 11.00 |
| Net DPU (sen) | 8.78 | 9.45 | 9.90 |
| Dividend Yield | 5.85% | 6.30% | 6.60% |

-2.6

1.5

12 months

| KEY STATISTICS | |
|----------------------------------|--------------|
| FBM KLCI | 1,447.98 |
| Issue shares (m) | 3,424.81 |
| Estimated free float (%) | 28.25 |
| Market Capitalisation (RM'm) | 5,137 |
| 52-wk price range | RM1.3-RM1.66 |
| 3-mth average daily volume (m) | 1.30 |
| 3-mth average daily value (RM'm) | 2.00 |
| Top Shareholders (%) | |
| Sunway Bhd | 40.89 |
| Employees Provident Fund Board | 15.33 |
| KWAP | 5.78 |
| Amanah Saham Nasional Bhd | 5.29 |
| | |



Long term earnings outlook remains positive. We revise our FY23F/24F/25F earnings forecast by -4.3%/+0.5%/+1.6% after factoring in loss of income from Sunway Pyramid Mall reconfiguration and contribution from six hypermarkets that will be acquired soon. Recall that Sunway REIT announced acquisition of six hypermarkets from EPF for purchase consideration of RM520m in March 2023. The acquisition is expected to be completed in September 2023. Long term earnings outlook for Sunway REIT remains positive with stable income from retail assets which will be underpin by positive rental reversion. Besides, the recovery in hotel division is expected to support earnings growth going forward.

Maintain BUY with a revised TP of RM1.70. Corresponding to the revision in earnings and DPU, our TP for Sunway REIT is revised to RM1.70 from RM1.73. Our TP is based on Dividend Discount Model. We remain sanguine on Sunway REIT due to good quality of its retail assets with high shopper footfall and positive rental reversion which bodes well for long-term growth in rental income. Besides, recovery of its hotel division which should benefit from revival of tourism industry in Malaysia provides upside to earnings. Meanwhile, distribution yield is attractive, estimated at 5.9%. Hence, we maintain our BUY call on Sunway REIT.

Sunway REIT: 2QFY23 RESULTS SUMMARY

| FYE Dec (RM'm, unless otherwise stated) | Quarterly Results | | | | |
|---|-------------------|-------|--------|-------|-------|
| otherwise stated) | 2QFY23 | %YoY | %QoQ | FY23 | %YoY |
| Gross Revenue | 166.5 | 15.2% | -8.9% | 349.3 | 17.0% |
| Net Rental Income (NRI) | 116.2 | 8.7% | -16.0% | 254.5 | 12.7% |
| Net Investment Income | 117.7 | 9.0% | -16.2% | 258.1 | 4.7% |
| Net Income | 72.2 | -3.1% | -25.2% | 168.6 | -6.7% |
| Core Net Income (CNI) | 72.2 | -3.1% | -25.2% | 168.6 | 3.7% |
| Realised EPU (sen) | 2.1 | -3.1% | -25.2% | 4.9 | -6.7% |
| Core EPU (sen) | 2.1 | -3.1% | -25.2% | 4.9 | 3.7% |
| Gross DPU (sen) | 4.6 | 9.5% | N/A | 4.6 | 9.5% |

Source: Company, MIDFR



FINANCIAL SUMMARY

| Income Statement (RM'm) | 2021A | 2022A | 2023E | 2024F | 2025F |
|--|----------------------------------|------------------------------------|----------------------------------|---|---|
| Gross Revenue | 676 | 651 | 712 | 748 | 771 |
| Net Rental Income | 457 | 500 | 545 | 577 | 594 |
| Net Investment Income | 391 | 480 | 550 | 582 | 599 |
| Net Income | 195 | 324 | 334 | 360 | 377 |
| Core Net Income | 253 | 337 | 334 | 360 | 377 |
| Core EPU (sen) | 7.4 | 9.8 | 9.8 | 10.5 | 11.0 |
| Core PER (x) | 20.3 | 15.3 | 15.4 | 14.3 | 13.6 |
| NAV/unit (RM) | 1.60 | 1.61 | 1.61 | 1.61 | 1.61 |
| P/NAV (x) | 0.94 | 0.93 | 0.93 | 0.93 | 0.93 |
| Balance Sheet (RM'm) | 2021A | 2022A | 2023E | 2024F | 2025F |
| Investment Properties | 8,702 | 8,623 | 8,643 | 8,773 | 8,783 |
| Total non-current assets | 8,751 | 8,688 | 8,656 | 8,786 | 8,796 |
| Cash | 291 | 251 | 627 | 747 | 877 |
| Other Assets | 109 | 475 | 124 | 130 | 124 |
| Total Assets | 9,150 | 9,413 | 9,407 | 9,663 | 9,796 |
| LT Borrowings | 1,810 | 1,900 | 1,810 | 2,001 | 2,071 |
| ST Borrowings | 1,595 | 1,637 | 1,817 | 1,871 | 1,927 |
| Other Liability | 280 | 349 | 278 | 287 | 293 |
| Total Liability | 3,685 | 3,885 | 3,904 | 4,159 | 4,291 |
| Unitholders' capital | 2,728 | 3,434 | 3,434 | 3,434 | 3,434 |
| Other Equity | 2,737 | 2,094 | 2,069 | 2,070 | 2,071 |
| Total Equity | 5,465 | 5,528 | 5,503 | 5,504 | 5,505 |
| Equity + Liability | 9,150 | 9,413 | 9,407 | 9,663 | 9,796 |
| Cash Flow (RM'm) | 2021A | 2022A | 2023E | 2024F | 2025F |
| Cash flows from operating activities | | | | | |
| Cash Receipt from Customers | 688 | 671 | 734 | 762 | 778 |
| Net cash from operating activities | 433 | 488 | 550 | 580 | 597 |
| · · | | | | | |
| Cash flows from investing activities | | | | | |
| О 1 | | | | | |
| Subsequent Expenditure of Inv | -300 | -30 | -20 | -10 | -10 |
| Subsequent Expenditure of Inv Properties Net cash used in investing activities | -300 -575 | -30 -30 | -20 402 | -10 -8 | -10 -4 |
| Properties Net cash used in investing activities | | | | | |
| Properties Net cash used in investing activities Cash flows from financing activities | -575 | -30 | 402 | -8 | -4 |
| Properties Net cash used in investing activities | | | | | |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and | -575 | -30 | 402 | -8 | -4 |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents | -575 331 189 | -30 -461 -2 | -614 339 | -8 -453 120 | -4 -463 130 |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents Cash and cash equivalent at 1 January | -575 331 189 102 | -30 -461 -2 291 | 402 -614 339 288 | -8 -453 120 627 | -463 130 747 |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents | -575 331 189 | -30 -461 -2 | -614 339 | -8 -453 120 | -4 -463 130 |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents Cash and cash equivalent at 1 January Cash and cash equivalent at 1 | -575 331 189 102 | -30 -461 -2 291 | 402 -614 339 288 | -8 -453 120 627 | -463 130 747 |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents Cash and cash equivalent at 1 January Cash and cash equivalent at 1 December | -575 331 189 102 291 | -30 -461 -2 291 288 | 402 -614 339 288 627 | -8 -453 120 627 747 | -463 130 747 877 |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents Cash and cash equivalent at 1 January Cash and cash equivalent at 1 December Profitability Margins | -575 331 189 102 291 | -30 -461 -2 291 288 | 402 -614 339 288 627 | -8 -453 120 627 747 2024F | -4 -463 130 747 877 2025F |
| Properties Net cash used in investing activities Cash flows from financing activities Net cash from/(used in) financing activities Net increase/(decrease) in cash and cash equivalents Cash and cash equivalent at 1 January Cash and cash equivalent at 1 December Profitability Margins Net Investment Income margin | -575 331 189 102 291 2021A 57.8% | -30 -461 -2 291 288 2022A 73.7% | 402 -614 339 288 627 2023E 77.2% | -8 -453 120 627 747 2024F 77.9% | -4 -463 130 747 877 2025F 77.8% |

Source: Company, MIDFR



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| MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS | | | |
|---|---|--|--|
| STOCK RECOMMENDATIONS | | | |
| BUY | Total return is expected to be >10% over the next 12 months. | | |
| TRADING BUY | Stock price is expected to $rise$ by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow. | | |
| NEUTRAL | Total return is expected to be between -10% and +10% over the next 12 months. | | |
| SELL | Total return is expected to be <-10% over the next 12 months. | | |
| TRADING SELL | Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow. | | |
| SECTOR RECOMMENDATIONS | | | |
| POSITIVE | The sector is expected to outperform the overall market over the next 12 months. | | |
| NEUTRAL | The sector is to perform in line with the overall market over the next 12 months. | | |
| NEGATIVE | The sector is expected to underperform the overall market over the next 12 months. | | |
| ESG RECOMMENDATIONS* - sour | ESG RECOMMENDATIONS* - source Bursa Malaysia and FTSE Russell | | |
| *** | Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | |
| ☆☆☆ | Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | |
| ☆☆ | Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | |
| ☆ | Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell | | |

^{*} ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology