

Quick Thoughts | Friday, 29 September 2023

Maintain NEUTRAL

Capital A Berhad

(5099 | CAPITALA MK) Main | Consumer Products & Services

Teaming Up with Indonesian Carriers

Unchanged Target Price: RM0.90

DEVELOPMENT

Capital A Berhad (Capital A) and its subsidiary, AirAsia Aviation Group Limited (AAAGL), had entered into Memorandums
of Understanding (MoUs) on September 27, 2023 with PT Garuda Indonesia (Persero) Tbk (Garuda) and PT Citilink
Indonesia (Citilink) respectively to facilitate collaborative efforts and establishing strategic partnerships for travel and
logistics services within the ASEAN region.

OUR VIEW

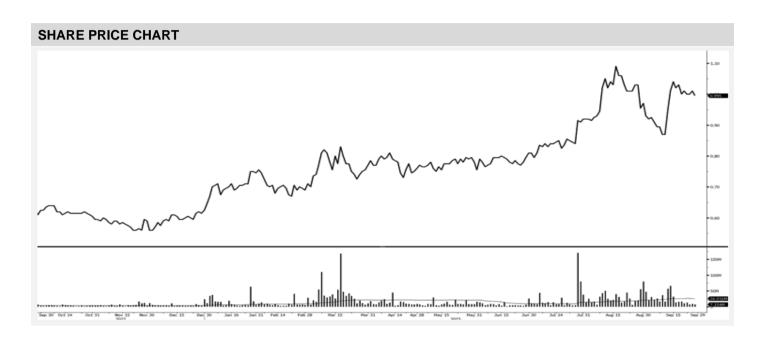
- The interline MoU between AAAGL and Citilink will offer travelers access to underserved Indonesian cities and connect
 AAAGL's international routes to Citilink's domestic network, simplifying baggage transfer and services by 1QFY24. This
 marks AAAGL's first bilateral interline agreement.
- Meanwhile, the interline partnership between Capital A's cargo logistics business under Teleport Everywhere Pte Ltd
 (Teleport) and Garuda's cargo operation will enable customers to transport their goods seamlessly across Teleport's
 160 destinations in the Asia Pacific and Garuda's more than 90 global destinations using a single airway bill.
- We view the MoUs as a positive development for Capital A, strengthening the Group's market position and operational efficiency in both passenger and cargo transportation sectors. However, as the MoUs are not legally binding, we do not expect it to have an immediate direct impact on the earnings.
- We anticipate a gradual recovery in passenger traffic as the Group ramps up flight frequencies and restore routes. The increase in seat capacity should help maintain a robust load factor of close to 90%. We look forward to the Group's full fleet reactivation by Dec-23, which is a pivotal milestone considering their substantial 40% market share in terms of passengers carried. The current high USD to MYR exchange rate may pose near-term challenges given the Group's significant USD-denominated expenses. However, the ongoing implementation of fuel surcharges is expected to help offset the impact of fluctuating crude oil prices. We maintain **NEUTRAL** on the stock with unchanged TP of **RM0.90** (based on 8x FY24F EPS) as it is trading close to its pre-pandemic mean. A key factor for potential growth would be a faster-than-expected return of the network and capacity to pre-Covid levels.



INVESTMENT STATISTICS

Income Statement	2021A	2022A	2023E	2024F	2025F
Revenue	1,682.9	6,437.1	13,484.2	14,400.4	15,537.2
Operating profit	-2,845.6	-1,393.8	935.2	1,827.6	2,136.3
PBT	-3,575.0	-3,303.7	-255.6	569.9	864.8
PATAMI	-2,991.1	-2,626.4	-194.3	433.1	657.3
Core PATAMI	-2,860.8	-2,564.0	-194.3	433.1	657.3
EPS (sen)	-	-	-	10.7	16.2
PER (x)	-	-	-	9.4x	6.2x

Source: Capital A, MIDFR



MIDF Research Team research@midf.com.my



MIDF RESEARCH is part of MIDF Amanah Investment Bank Berhad (197501002077 (23878 – X)). (Bank Pelaburan)

(A Participating Organisation of Bursa Malaysia Securities Berhad)

DISCLOSURES AND DISCLAIMER

This report has been prepared by MIDF AMANAH INVESTMENT BANK BERHAD (197501002077 (23878 – X)) for distribution to and use by its clients to the extent permitted by applicable law or regulation.

Readers should be fully aware that this report is for information purposes only. The opinions contained in this report are based on information obtained or derived from sources that MIDF Investment believes are reliable at the time of publication. All information, opinions and estimates contained in this report are subject to change at any time without notice. Any update to this report will be solely at the discretion of MIDF Investment.

MIDF Investment makes no representation or warranty, expressed or implied, as to the accuracy, completeness or reliability of the information contained therein and it should not be relied upon as such. MIDF Investment and its affiliates and related BNM and each of their respective directors, officers, employees, connected parties, associates and agents (collectively, "Representatives") shall not be liable for any direct, indirect or consequential loess, loss of profits and/or damages arising from the use or reliance by anyone upon this report and/or further communications given in relation to this report.

This report is not, and should not at any time be construed as, an offer, invitation or solicitation to buy or sell any securities, investments or financial instruments. The price or value of such securities, investments or financial instruments may rise or fall. Further, the analyses contained herein are based on numerous assumptions. This report does not take into account the specific investment objectives, the financial situation, risk profile and the particular needs of any person who may receive or read this report. You should therefore independently evaluate the information contained in this report and seek financial, legal and other advice regarding the appropriateness of any transaction in securities, investments or financial instruments mentioned or the strategies discussed or recommended in this report.

The Representatives may have interest in any of the securities, investments or financial instruments and may provide services or products to any company and affiliates of such BNM mentioned herein and may benefit from the information herein.

This document may not be reproduced, copied, distributed or republished in whole or in part in any form or for any purpose without MIDF Investment's prior written consent. This report is not directed or intended for distribution to or use by any person or entity where such distribution or use would be contrary to any applicable law or regulation in any jurisdiction concerning the person or entity.

MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS				
STOCK RECOMMENDATIONS				
BUY	Total return is expected to be >10% over the next 12 months.			
TRADING BUY	Stock price is expected to \textit{rise} by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow.			
NEUTRAL	Total return is expected to be between -10% and +10% over the next 12 months.			
SELL	Total return is expected to be <-10% over the next 12 months.			
TRADING SELL	Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.			
SECTOR RECOMMENDATIONS				
POSITIVE	The sector is expected to outperform the overall market over the next 12 months.			
NEUTRAL	The sector is to perform in line with the overall market over the next 12 months.			
NEGATIVE	The sector is expected to underperform the overall market over the next 12 months.			
ESG RECOMMENDATIONS* - source Bursa Malaysia and FTSE Russell				
ጵጵጵጵ	Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
ጵጵጵ	Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
* *	Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆	Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			

^{*} ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology