



1QFY24 Results Review (Below) | Friday, 01 September 2023

## **Maintain** BUY

## **Sunview Group Berhad**

(0262 | SUNVIEW MK) ACE | Industrial Products & Services

### Warming up At the Start of New FY

#### **KEY INVESTMENT HIGHLIGHTS**

- 1QFY24 core net profit came in +12.9%yoy higher at RM2.1m, below estimates
- Lower GP margin during the quarter due to more competitive PPA tariffs and higher staff costs
- Outstanding order book of RM472.7m, currently the highest among its peers, providing earnings visibility in FY24
- Maintain BUY with an unchanged TP of RM1.32

**Below expectations.** Sunview Group's core net profit for 1QFY24 climbed +12.9%yoy to RM2.1m, on the back of a stronger revenue of RM108.7m, which rose 3.5x over the same quarter a year ago, driven by progress recognition of construction works for large-scale solar (LSS4) projects The bottom line came in below our expectations, making up 9.6% of full-year estimates.

**EPCC and services.** Revenue generated from the provision of products and services related to RE grew 3.5x to RM107.6m during the quarter while the segment's gross profit jumped +63.7%yoy to RM8.0m. There was a notable reduction in GP margin from 15.9% to 7.4% due to the composition of its projects in the current year where more competitive power purchase agreement (PPA) tariffs were offered to clients. This was on top of higher expenses incurred during the quarter, namely staff costs of RM1.5m (+67.8%yoy) and professional fees of RM0.8m (+388.2%yoy).

**Highest order book among peers.** As at Jun-23, Sunview's outstanding order book remained the highest among its peers at RM472.7m, which provides the group with earnings visibility in FY24. This will be boosted further with EPCC contract wins under the Corporate Green Power Programme (CGPP). Recall that Sunview secured two CGPP quotas earlier last month, one under the consortium comprising JAKS Solar Power Sdn Bhd, Ann Joo Green Energy Sdn Bhd and Sunview's wholly-owned subsidiary Fabulous Sunview Sdn Bhd and the other awarded to Sunview's 51% subsidiary Solarcity REIT Sdn Bhd with a capacity of 29.99MWac each.

**Earnings estimates.** We maintain our estimates for now pending an earnings briefing today.

**Target price.** We maintain our target price for Sunview of RM1.32, based on a forward PER of 28x to its FY24F EPS of 4.7 sen.

**Maintain BUY.** We reiterate our **BUY** recommendation on Sunview, backed by its strong outstanding order book and its active management on procurement and project management. The growth trajectory for solar EPCC players like Sunview remains strong with the focus on solar under the National Energy Transition Roadmap (NETR) and also the Government's target of achieving a 70% of RE in the energy mix by 2050.

Unchanged Target Price: RM1.32

RETURN STATISTICS	
Price @ 30 <sup>th</sup> Aug 2023 (RM)	0.885
Expected share price return (%)	+49.15
Expected dividend yield (%)	0.00
Expected total return (%)	+49.15



262	363	
Price performance (%)	Absolute	Relative
1 month	5.4	5.9
3 months	-2.7	11.2
12 months	-	-

s		
2023A	2024E	2025F
347.0	399.0	478.9
5.6	4.7	5.6
21.5	34.2	41.0
12.9	21.9	29.1
2.8	4.7	6.2
28.3	28.0	21.3
-	-	-
-	-	-
	2023A 347.0 5.6 21.5 12.9 2.8	2023A 2024E   347.0 399.0   5.6 4.7   21.5 34.2   12.9 21.9   2.8 4.7

KEY STATISTICS	
FBM KLCI	1,451.94
Issue shares (m)	468.00
Estimated free float (%)	100.00
Market Capitalisation (RM'm)	414.18
52-wk price range	RM0.36-RM0.98
3-mth average daily volume (m)	8.43
3-mth average daily value (RM'm)	7.50
Top Shareholders (%)	
Kenanga Unit Trust BHD	2.08
Kenanga Funds Bhd	2.07
Kenanga Trust Management Bhd	0.02

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# **SUNVIEW GROUP: 1QFY24 RESULTS SUMMARY**

All in RM'm unless stated otherwise	Quarterly Results				
Income Statement	1QFY24	4QFY23	1QFY23	QoQ	YoY
Revenue	108.7	139.6	31.5	-22.1%	245.1%
Cost of sales	(100.3)	(128.1)	(26.2)	21.7%	-282.0%
Gross profit	8.5	11.5	5.3	-26.6%	61.0%
Other income	0.1	3.6	0.2	-96.8%	-26.0%
Administrative expenses	(4.4)	(3.6)	(2.3)	-21.7%	-92.6%
Operating profit	4.2	11.5	3.1	-63.7%	33.7%
Finance costs	(2.0)	(1.3)	(0.8)	-55.3%	-150.1%
Profit before tax	2.2	10.3	2.3	-78.4%	-5.3%
Tax	(0.2)	(4.6)	(0.5)	95.0%	56.6%
Profit after tax	2.0	5.6	1.8	-64.8%	9.8%
Core net profit	2.1	5.4	1.9	-61.0%	12.9%

## **FINANCIAL SUMMARY**

Income Statement (RM'm)	2021A	2022A	2023A	2024E	2025F
Revenue	43.3	99.3	347.0	399.0	478.9
Cost of sales	(30.5)	(78.9)	(310.3)	(337.0)	(404.5)
Gross profit	12.9	20.3	36.7	62.0	74.4
Administrative expenses	(4.0)	(7.8)	(16.3)	(25.1)	(30.1)
Profit before tax	9.1	13.4	25.9	41.6	50.2
Tax	(2.6)	(2.0)	(8.5)	(8.9)	(10.6)
Reported net profit	5.8	8.9	13.0	21.9	29.1
Core net profit	5.8	8.9	12.9	21.9	29.1

Balance Sheet (RM'm)	2021A	2022A	2023A	2024E	2025F
Fixed assets	33.8	39.2	40.6	44.6	48.6
Intangible assets	17.3	17.3	17.3	17.3	17.3
Non-current assets	51.0	57.2	57.9	61.9	65.9
Cash	16.9	20.1	87.4	78.7	86.6
Trade debtors	18.3	31.4	44.6	32.8	39.4
Current assets	41.2	101.1	226.6	251.4	284.9
Trade creditors	31.2	19.3	38.4	46.2	55.4
Short-term debt	3.9	10.1	58.1	63.9	70.3
Current liabilities	37.9	60.4	148.2	161.8	177.4
Long-term debt	42.9	42.7	31.9	24.6	17.2
Non-current liabilities	43.2	43.1	32.7	26.1	18.9
Share capital	2.3	24.2	81.6	81.6	81.6
Retained earnings	8.8	17.7	30.7	52.6	81.7
Equity	11.2	54.7	103.5	125.4	154.5



Cash Flow (RM'm)	2023A	2024E	2025F
PBT	21.5	34.2	41.0
Depreciation & amortisation	3.2	5.1	6.2
Changes in working capital	3.9	7.9	(7.9)
Operating cash flow	2.0	14.0	(1.8)
Capital expenditure	(4.2)	(4.6)	(5.3)
Investing cash flow	(3.0)	(3.3)	(3.6)
Debt raised/(repaid)	(15.0)	(11.5)	(10.0)
Equity raised/(repaid)	32.6	-	-
Dividends paid	-	-	-
Financing cash flow	56.6	24.1	22.6
Net cash flow	55.5	34.8	17.2
Beginning cash flow	1.9	57.4	92.2

Profitability Margins	2021A	2022A	2023A	2024F	2025F
Gross profit margin	29.7%	20.5%	10.6%	15.5%	15.5%
Operating profit margin	21.1%	13.5%	7.5%	10.4%	10.5%
PBT margin	19.3%	10.9%	6.2%	8.6%	8.6%
PAT margin	13.4%	9.0%	3.7%	5.5%	6.1%
Core PAT margin	13.4%	9.0%	3.7%	5.5%	6.1%
PER (x)	-	-	28.3	28.0	21.3

Source: Bloomberg, MIDFR



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MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS				
STOCK RECOMMENDATIONS				
BUY	Total return is expected to be >10% over the next 12 months.			
TRADING BUY	Stock price is expected to $\textit{rise}$ by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow.			
NEUTRAL	Total return is expected to be between -10% and +10% over the next 12 months.			
SELL	Total return is expected to be <-10% over the next 12 months.			
TRADING SELL	Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.			
SECTOR RECOMMENDATIONS				
POSITIVE	The sector is expected to outperform the overall market over the next 12 months.			
NEUTRAL	The sector is to perform in line with the overall market over the next 12 months.			
NEGATIVE	The sector is expected to underperform the overall market over the next 12 months.			
ESG RECOMMENDATIONS* - sour	rce Bursa Malaysia and FTSE Russell			
<b>☆☆☆☆</b>	Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
ጵጵጵ	Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆☆	Top 51%-75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆	Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			

<sup>\*</sup> ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology