



3QFY23 Results Review (Above) | Wednesday, 22 November 2023

# **Maintain BUY**

# KKB Engineering Berhad

(9466 | KKB MK) Main | Industrial Products & Services

Stellar Steel Fabrication Jobs Boost 3QFY23

# **KEY INVESTMENT HIGHLIGHTS**

- Core earnings of RM9.7m in 3QFY23; 9MFY23 core earnings at RM22.7m, which was above expectations
- Stronger bottom line lifted by onshore steel fabrication jobs
- Outstanding order book stands at over RM500m with earnings visibility up to FY24; current active tender book of more than RM260m
- Maintain BUY with an upgraded TP of RM1.77

**Within expectations.** KKB Engineering Berhad (KKB) registered a core net profit of RM9.7m for the 2QFY23, more than triple the amount in the same quarter last year, driven by stronger steel fabrication jobs. For the cumulative 9MFY23, the group locked in a core net profit of RM22.7m, exceeding ours and consensus expectations, making up 90.1% and 85.3% respectively of full-year estimates.

**Engineering segment.** Revenue from the segment grew +35.6%yoy to RM131.5m for the quarter. While civil construction revenue came in lower by -24.4%yoy to RM53.6m, this was offset by a stronger steel fabrication division that saw a tripling of revenue to RM77.9m as compared to 3QFY22. This was attributable to the group's ongoing major onshore fabrication jobs for oil and gas facilities, especially the engineering, procurement, and construction (EPC) of standard wellhead platforms for MNLG FaS and the fabrication and supply of steel structures for Malaysia Rosmari and Marjoram onshore gas plant project in Bintulu, both projects from Sarawak Shell. Meanwhile, construction revenue came in lower due to lower progress claims from the Pan Borneo Highway package it is working on and water-related projects that are reaching the tail end.

**Manufacturing segment.** The segment's revenue rose +13.0%yoy to RM8.5m, coming mainly from the steel pipes manufacturing division, which tripled to RM6.0m for the quarter, on the back of export of mild steel water pipes to Brunei from KKB's manufacturing plant in Kota Kinabalu. The manufacturing of LP gas cylinders on the other hand, posted a -19.4%yoy decline in revenue to RM2.5m

**Order book remains healthy.** KKB's outstanding orderbook stands at north of RM500m, with earnings visibility up to FY24. Management guided that they are actively participating in tenders, with a current tender book level of more than RM260m. The group expects the upcoming FY24 to be driven by oil and gas related projects and water piping projects.

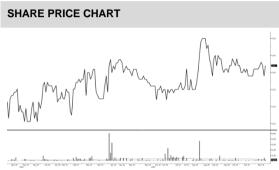
**Earnings estimates.** We are raising our earnings estimates for FY23E-FY25F by 12.0%-16.7% to RM29.1m-RM31.6m to account for the stronger than expected performance, especially from steel fabrication jobs.

**Target price.** We are revising our **TP** to **RM1.77** as we peg KKB's FY24F EPS of 10.4 sen to a PER of 17x based on the group's five-year historical mean.

Revised Target Price: RM1.77

(previously RM1.58)

RETURN STATISTICS	
Price @ 21 <sup>st</sup> Nov 2023 (RM)	1.42
Expected share price return (%)	+24.65
Expected dividend yield (%)	+3.39
Expected total return (%)	+28.04



242	
Absolute	Relative
0.0	-1.5
0.7	-2.9
3.6	2.6
	0.0 0.7

INVESTMENT STATISTIC	s		
FYE Dec	2023E	2024F	2025F
Revenue	388.4	430.4	451.9
Operating Profit	40.0	45.2	47.5
Profit Before Tax	38.8	45.2	47.5
Core Net Profit	29.1	30.1	31.6
Core EPS	10.1	10.4	11.0
DPS (sen)	6.0	6.0	6.0
Dividend Yield	3.4%	3.4%	3.4%

KEY STATISTICS	
FBM KLCI	1,463.40
Issue shares (m)	288.73
Estimated free float (%)	16.72
Market Capitalisation (RM'm)	409.99
52-wk price range	RM1.30-RM1.51
3-mth average daily volume (m)	0.02
3-mth average daily value (RM'm)	0.02
Top Shareholders (%)	
Kho Kak Beng Holding Co	38.93
Cahva Mata Sarawak Bhd	17.90
Sarawak Economic Development	10.71

#### Analyst

**Royce** Tan Seng Hooi royce.tan@midf.com.my 03-2173 8461



**Maintain BUY.** With a steady pipeline of jobs premised on its outstanding order book of more than RM500m, we opine that KKB would be able to sustain its performance, at least over the next few quarters. We can also expect the group to be among the beneficiaries of the various development plans that are in store for Sarawak, backed by the allocations and initiatives under Budget 2024 and the Mid-Term Review of the 12<sup>th</sup> Malaysia Plan. All factors considered; we maintain our **BUY** recommendation on KKB.

### KKB ENGINEERING BERHAD: 3QFY23 RESULTS SUMMARY

All in RM'm unless stated otherwise		Quarterly Results					Cumulative		
Income Statement	3QFY23	2QFY23	3QFY22	QoQ	YoY	9MFY23	9MFY22	YoY	
Revenue	140.1	104.4	102.0	34.2%	37.3%	304.9	305.1	-0.1%	
Gross profit	23.2	25.2	13.5	-7.9%	71.2%	60.8	35.4	71.9%	
Administrative expenses	-8.7	-9.7	-7.8	-10.3%	11.7%	-27.7	-24.7	12.1%	
Finance costs	-0.6	-0.4	-0.1	34.0%	376.6%	-1.3	-0.2	542.0%	
Other expenses	-0.5	-0.4	-2.5	6.2%	-81.5%	-1.4	-3.7	-61.9%	
Other income	2.1	1.8	1.0	17.7%	119.8%	7.1	2.8	148.8%	
Share of results of associates	0.4	0.5	0.4	-30.2%	-4.4%	1.2	0.7	77.6%	
Profit before tax	15.4	16.4	4.5	-5.6%	243.2%	37.4	10.5	256.5%	
Tax expense	-3.6	-3.7	-0.9	-2.2%	300.0%	-8.3	-2.4	245.1%	
Core net profit	9.7	9.9	3.0	-1.6%	220.9%	22.7	6.8	231.6%	

## **FINANCIAL SUMMARY**

Income Statement (RM'm)	2021A	2022A	2023E	2024F	2025F
Revenue	391.6	386.8	388.4	430.4	451.9
Gross profit	71.6	57.8	68.5	74.4	78.1
Operating profit	38.0	24.4	40.0	45.2	47.5
Profit before tax	34.0	25.1	40.0	45.2	47.5
Net profit	28.9	18.5	29.1	30.1	31.6
Core net profit	25.9	13.8	29.1	30.1	31.6
Core EPS (sen)	9.0	4.8	10.1	10.4	11.0
DPS (sen)	5.0	5.5	6.0	6.0	6.0

Balance Sheet (RM'm)	2021A	2022A	2023E	2024F	2025F
Fixed assets	148.1	135.0	150.8	143.2	140.4
Other investments and assets	9.6	13.0	14.7	15.0	15.0
Non-current assets	157.7	147.3	165.5	158.2	155.4
Cash	34.7	16.1	54.3	70.0	75.0
Trade debtors	70.0	83.8	97.2	103.0	90.0
Current assets	360.8	403.5	386.6	410.5	400.3
Trade creditors	71.8	100.3	70.0	105.0	74.2
Short-term debt	0.1	0.0	0.2	0.2	0.2
Current liabilities	72.8	100.6	118.2	107.4	42.6
Long-term debt	-	-	-	-	-
Non-current liabilities	5.8	7.4	5.5	6.0	6.0
Share capital	175.3	175.3	180.2	180.2	180.2
Retained earnings	225.8	223.1	248.3	275.2	276.6
Equity	439.8	442.8	428.4	455.3	507.1



Cash Flow (RM'm)	2021A	2022A	2023E	2024F	2025F
PBT	34.1	25.1	40.0	45.2	47.5
Depreciation & amortisation	11.2	10.7	13.8	14.0	14.0
Changes in working capital	-17.3	-13.8	-10.4	-9.9	-9.9
Operating cash flow	28.0	42.0	38.9	45.2	47.5
Capital expenditure	-0.7	-10.0	-1.5	-2.0	-2.0
Investing cash flow	-65.6	-44.9	-21.5	-22.0	-22.0
Dividends paid	-11.7	-15.4	-15.4	-15.4	-15.4
Financing cash flow	33.6	-15.6	-15.9	-15.8	-15.8
Net cash flow	-3.9	-18.5	1.5	7.3	9.6
Beginning cash flow	38.3	34.4	15.8	17.0	19.2
Ending cash flow	34.4	15.8	17.3	24.3	28.8

Profitability Margins	2021A	2022A	2023E	2024F	2025F
Operating profit margin	9.7%	6.3%	10.3%	10.5%	10.5%
PBT margin	8.7%	6.5%	10.0%	10.5%	10.5%
PAT margin	7.4%	4.8%	7.5%	7.0%	7.0%
Core PAT margin	4.3%	3.6%	7.5%	7.0%	7.0%

Source: Bloomberg, MIDFR



MIDF RESEARCH is part of MIDF Amanah Investment Bank Berhad (197501002077 (23878 – X)). (Bank Pelaburan)

(A Participating Organisation of Bursa Malaysia Securities Berhad)

#### **DISCLOSURES AND DISCLAIMER**

This report has been prepared by MIDF AMANAH INVESTMENT BANK BERHAD (197501002077 (23878 – X)) for distribution to and use by its clients to the extent permitted by applicable law or regulation.

Readers should be fully aware that this report is for information purposes only. The opinions contained in this report are based on information obtained or derived from sources that MIDF Investment believes are reliable at the time of publication. All information, opinions and estimates contained in this report are subject to change at any time without notice. Any update to this report will be solely at the discretion of MIDF Investment.

MIDF Investment makes no representation or warranty, expressed or implied, as to the accuracy, completeness or reliability of the information contained therein and it should not be relied upon as such. MIDF Investment and its affiliates and related BNM and each of their respective directors, officers, employees, connected parties, associates and agents (collectively, "Representatives") shall not be liable for any direct, indirect or consequential loess, loss of profits and/or damages arising from the use or reliance by anyone upon this report and/or further communications given in relation to this report.

This report is not, and should not at any time be construed as, an offer, invitation or solicitation to buy or sell any securities, investments or financial instruments. The price or value of such securities, investments or financial instruments may rise or fall. Further, the analyses contained herein are based on numerous assumptions. This report does not take into account the specific investment objectives, the financial situation, risk profile and the particular needs of any person who may receive or read this report. You should therefore independently evaluate the information contained in this report and seek financial, legal and other advice regarding the appropriateness of any transaction in securities, investments or financial instruments mentioned or the strategies discussed or recommended in this report.

The Representatives may have interest in any of the securities, investments or financial instruments and may provide services or products to any company and affiliates of such BNM mentioned herein and may benefit from the information herein.

This document may not be reproduced, copied, distributed or republished in whole or in part in any form or for any purpose without MIDF Investment's prior written consent. This report is not directed or intended for distribution to or use by any person or entity where such distribution or use would be contrary to any applicable law or regulation in any jurisdiction concerning the person or entity.

MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS				
STOCK RECOMMENDATIONS				
BUY	Total return is expected to be >10% over the next 12 months.			
TRADING BUY	Stock price is expected to $rise$ by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow.			
NEUTRAL	Total return is expected to be between -10% and +10% over the next 12 months.			
SELL	Total return is expected to be <-10% over the next 12 months.			
TRADING SELL	Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.			
SECTOR RECOMMENDATIONS				
POSITIVE	The sector is expected to outperform the overall market over the next 12 months.			
NEUTRAL	The sector is to perform in line with the overall market over the next 12 months.			
NEGATIVE	The sector is expected to underperform the overall market over the next 12 months.			
ESG RECOMMENDATIONS* - sour	rce Bursa Malaysia and FTSE Russell			
***	Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆☆☆	Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆☆	Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			
☆	Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell			

<sup>\*</sup> ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology