

(2488 | ABMB MK) Financial Services | Finance





2QFY24 Results Review (Below) | Friday, 01 December 2023

# **Maintain** BUY

Alliance Bank Malaysia Berhad

**20FY24 Results: Worst of Asset Quality Issues Likely Over** 

Revised Target Price: RM4.08

(Previously RM3.90)

#### **KEY INVESTMENT HIGHLIGHTS**

- 6MFY24's Core NP of RM336m was Below/Within our/street forecasts: 48%/50% of full-year forecasts
- · Management's tone: Neutral
- Core themes: (a) Worst of asset quality issues over, (b) L/D ratio optimisation, (c) End-financing disbursements locked in, (d) CET1 stretched thin
- Forecasts revised: FY24F/25F/26F Core NP adjusted by -6%/-6%/-5%.
- Maintain BUY with revised TP of RM4.08, based on a revised FY25F P/BV of 0.83x (formerly 0.79x)

# **Verdict:** ABMB's improved asset quality outlook warrants a rerating, given its low price.

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- 1. Worst of asset quality issues seem to be over, though provision charges in 2HFY24 may still be high.
- 2. OPEX was frontloaded into 1HFY24 2HFY24's outlook is good.
- 3. Loan growth to maintain at excellent pace, disbursements have been locked in.

## Nays

1. NIM compression expected in subsequent months.

## OKs

- 1. CET1 ratio became compressed by high rate of RWA growth and lag in capital growth.
- 2. Large bancassurance one-off lift seen in this quarter.

### Results in a nutshell:

▼ 6MFY24's Core net profit (NP) of RM336m down by -9%yoy. The improvements were largely brought about by higher NII and NOII contributions, while being offset by higher OPEX and provisions.

Earnings came below expectations. We may see weaker NIM and NOII and higher provisioning may lead to a weaker 2HFY24.

▲ 2QFY24's Core NP of RM185m up by +23%qoq. This was driven by sharp NII and NOII improvements, offsetting higher OPEX, provisions and tax.

- ▲ Gross loans grew by +3.4%qoq, coming up to +4.9%YTD.
- ▶ Deposits grew by +0.1%qoq, coming up to +1.9%YTD.
- ▲ GIL moved by -12bps to 2.51%, LLC currently at 94%.

## Have a look at:

▲ Already past the worst of asset quality issues — rerating incoming? ABMB's GIL ratio saw an impressive -12bps drop qoq to 2.51%. Most encouragingly, +30dpd days trend seem to imply that GIL ratios for the problematic Alliance ONE account, personal financing, SME and commercial & corporate will remain stable or skewed towards a decline. As a major source of downward investor sentiment was ABMB's vulnerability to asset quality issues, we view this as a positive for ABMB's share price prospects.

| RETURN STATISTICS               |       |
|---------------------------------|-------|
| Price @ 30 November 2023 (RM)   | 3.43  |
| Expected share price return (%) | +18.9 |
| Expected dividend yield (%)     | +6.7  |
| Expected total return (%)       | +25.6 |

#### SHARE PRICE CHART



| Price performance (%) | Absolute | Relative |
|-----------------------|----------|----------|
| 1 month               | 1.2      | 0.6      |
| 3 months              | 0.9      | -3.1     |
| 12 months             | -10.0    | -8.3     |

| INVESTMENT STATISTICS |       |       |       |  |  |  |  |  |  |
|-----------------------|-------|-------|-------|--|--|--|--|--|--|
| FYE Mar               | FY24F | FY25F | FY26F |  |  |  |  |  |  |
| Core NP (RM m)        | 653   | 712   | 763   |  |  |  |  |  |  |
| CNP growth (%)        | (4)   | 9     | 7     |  |  |  |  |  |  |
| Div yield (%)         | 6.2   | 6.7   | 7.2   |  |  |  |  |  |  |
| Gross DPS (sen)       | 21.1  | 23.0  | 24.6  |  |  |  |  |  |  |
| P/BV (x)              | 0.7   | 0.7   | 0.7   |  |  |  |  |  |  |
| BVPS (RM)             | 4.6   | 4.9   | 5.2   |  |  |  |  |  |  |
| ROE (%)               | 9.4   | 9.6   | 9.8   |  |  |  |  |  |  |
| MIDF/Street CNP (%)   | 97    | 99    | 100   |  |  |  |  |  |  |

| KEY STATISTICS               |                 |
|------------------------------|-----------------|
| FBM KLCI                     | 1,452.74        |
| Issue shares (m)             | 1,548.1         |
| Estimated free float (%)     | 57.7            |
| Market Capitalisation (RM'm) | 5,279.0         |
| 52-wk price range            | RM3.22 - RM3.87 |
| 3-mth avg daily volume (m)   | 0.9             |
| 3-mth avg daily value (RM'm) | 3.2             |
| Top Shareholders (%)         |                 |
| Vertical Theme Sdn Bhd       | 29.1            |
| EPF Board                    | 10.2            |
| Global Success Network       | 5.0             |
|                              |                 |

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- ▼ Regardless, provisions in 2HFY24 will be heavy. Management states that 1HFY24 was at least buffered by larger corporate recoveries whereas 2HFY24 will not be as protected. 1HFY24 NCC stood at 29bps, near the lower bound of the FY24 guidance of 30-35bps.
- ▶ **ABMB has been stretching out its L/D ratio in "less competitive" months.** ABMB's current L/D ratio stands at a high 99.3% -- it is not comfortable with L/D ratio hitting 100%. ABMB tends to optimise these liquidity ratios in the middle months of the year when seasonal deposit competition is lower. It has since pared down this ratio to prepare for end-year deposit competition by running several campaigns and making sure FD maturities mature only after CNY.
  - ▲ We see the benefits reflected in sharp qoq NIM improvement... ABMB's NIM leaped by an impressive +10bps qoq, in part due to loan mix and deposit optimisation exercises, as well as ABMB's natural higher NIM sensitivity to OPR hikes. Low deposit sequential quarter growth was likely a result of such NIM optimisation exercises. ABMB also incurred a particularly high unwinding of mod loss in the quarter, contributing to sizeable a +2bps NIM lift.
  - ▼ ...though 2HFY24's NIM outlook not as positive (but at least loan growth is secured). Management is guiding for compression in subsequent quarters. We do note, at the very least, that the Group is unlikely to be trading off loan growth, as the end-financing mortgages disbursements have been locked in and a fair bit above the paper-thin margins alluded to by peers. ABMB is unwilling to trade off its margins to fuel growth in this segment and has not found it difficult to secure decently priced mortgages.
- ▶ **CET1 ratio continues decline but dividend certainty remains.** ABMB's CET 1 fell to 12.9% from 14.2% twelve months ago. Management attributes it to the FVOCI losses, high RWA growth rate and the lag effect of capital accumulation, following its recent accelerated loan growth. Regardless, management believes that it will still be able to maintain its intended level of growth while maintaining dividend payouts (at least for FY24).
- ▲ OPEX will see a better 2HFY24, strong loan growth to persist. Management states that Collective Agreement adjustments and frontloaded personnel costs imply such. Strong loan growth should persist in 2HFY24, especially given that end-financing mortgages are likely locked in for disbursement.

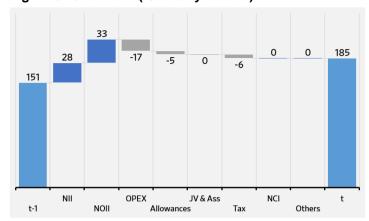
Forecasts revised: FY24F/25F/26F Core NP adjusted by -6%/-6%/-5%. Our initial NOII forecasts were too optimistic.

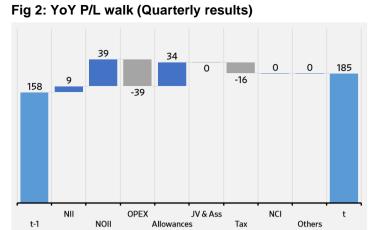
Key downside risks. (1) Weaker-than-expected NOII result, (2) Further GIL spikes, (3) Higher OPEX.

**Maintain BUY call: Revised GGM-TP of RM 4.08** (from RM3.90). The TP is based on a revised FY25F P/BV of 0.83x (formerly 0.79x), to reflect altered earnings prospects and ROE-based valuations. Nevertheless, we reprice upward to be more in line with sector valuations as we believe that the core source of downward repricing sentiment, asset quality issues, is past its worst days. (GGM assumptions: FY25F ROE of 9.6%, LTG of 5.0% & COE of 10.6%)

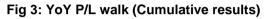


Fig 1: QoQ P/L walk (Quarterly results)





Source: ABMB, MIDFR



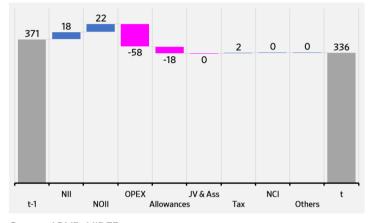




Fig 4: Quarterly results

| FYE Mar (RM m)       | 2Q FY24 | 1Q FY24 | 2Q FY23 | Yoy (%)    | Qoq (%)    | 1H FY24 | 1H FY23 | Yoy (%)    |
|----------------------|---------|---------|---------|------------|------------|---------|---------|------------|
| Net interest inc.    | 328     | 305     | 309     | 6          | 8          | 633     | 600     | 6          |
| Islamic banking inc. | 110     | 100     | 118     | -7         | 9          | 210     | 224     | -6         |
| Non-interest inc.    | 90      | 61      | 54      | 69         | 48         | 151     | 131     | 16         |
| Net income           | 528     | 466     | 481     | 10         | 13         | 994     | 955     | 4          |
| OPEX                 | (247)   | (230)   | (208)   | 19         | 7          | (477)   | (419)   | 14         |
| PPOP                 | 281     | 236     | 272     | 3          | 19         | 518     | 536     | -3         |
| Loan provisions      | (40)    | (35)    | (74)    | -47        | 14         | (74)    | (57)    | 30         |
| Other provisions     | (0)     | (0)     | 0       | n.m.       | n.m.       | (0)     | 0       | n.m.       |
| JV & Associates      | 0       | 0       | 0       | n.m.       | n.m.       | 0       | 0       | n.m.       |
| PBT                  | 242     | 201     | 198     | 22         | 20         | 443     | 479     | -8         |
| Tax                  | (56)    | (51)    | (40)    | 41         | 11         | (107)   | (109)   | -1         |
| NCI                  | -       | -       | -       | n.m.       | n.m.       | -       | -       | n.m.       |
| Reported NP          | 185     | 151     | 158     | 17         | 23         | 336     | 371     | -9         |
| Core NP              | 185     | 151     | 158     | 17         | 23         | 336     | 371     | -9         |
|                      |         |         |         |            |            |         | _       |            |
| Total NII            | 430     | 401     | 421     | 2          | 7          | 831     | 813     | 2          |
| Total NOII           | 98      | 65      | 60      | 65         | 52         | 163     | 142     | 15         |
|                      |         |         |         | _          |            |         |         |            |
| Gross DPS (sen)      | 10.9    | -       | 12.0    | n.m.       | n.m.       | 10.9    | 12.0    | n.m.       |
| Core EPS (sen)       | 12.0    | 9.7     | 10.2    | 17         | 23         | 21.7    | 23.9    | -9         |
| Gross loans          | 51,460  | 49,750  | 46,774  | 10.0       | 3.4        |         |         |            |
| Gross impaired loans | 1,291   | 1,307   | 876     | 47.3       | -1.2       |         |         |            |
| Customer deposits    | 51,838  | 51,794  | 49,081  | 5.6        | 0.1        |         |         |            |
| CASA                 | 22,898  | 22,759  | 23,879  | -4.1       | 0.6        |         |         |            |
| Ratios (%)           | 2Q FY24 | 1Q FY24 | 2Q FY23 | Yoy (ppts) | Qoq (ppts) | 1H FY24 | 1H FY23 | Yoy (ppts) |
| ROE (Ann.)           | 10.7    | 8.9     | 9.8     | 0.9        | 1.8        | 9.7     | 11.4    | -1.7       |
| NIM (Reported)       | 2.53    | 2.43    | 2.70    | -0.17      | 0.10       | 2.48    | 2.64    | -0.16      |
| NOII/Net income      | 18.6    | 13.9    | 12.4    | 6.2        | 4.7        | 16.4    | 14.8    | 1.6        |
| Cost/Income          | 46.7    | 49.3    | 43.3    | 3.4        | -2.6       | 48.0    | 43.9    | 4.1        |
| NCC (Ann.) (bps)     | 32      | 29      | 66      | -33        | 3          | 30      | 25      | 5          |
| GIL ratio            | 2.51    | 2.63    | 1.87    | 0.63       | -0.12      |         |         |            |
| Loan loss coverage   | 94      | 97      | 128     | -34        | -3         |         |         |            |
| CASA ratio           | 44.2    | 43.9    | 48.7    | -4.5       | 0.2        |         |         |            |
| L/D ratio            | 97.2    | 93.9    | 93.2    | 4.0        | 3.3        |         |         |            |
| CET-1                | 12.9    | 13.3    | 14.1    | -1.2       | -0.4       |         |         |            |



Fig 5: Retrospective performance (Income Statement)

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|---------------|----------------------|----------|-------------|----------------------|--------|---|
| Metric        | Surprise?<br>Qoq/Yoy |          | Metric      | Surprise?<br>Qoq/Yoy |        | Notes (Cum = Cumulative, Qtr = Quarterly)                                 |
|               | RM mil               | 185      |             | Qtr value            | 10.7%  | Strong improvement in both NOII and NII offset higher                     |
| Qtrly<br>Core | 27% of F             | Y CNP    | Qtrly       |                      |        | OPEX.   |
| NP            | ore _                | 23%      | ROE         | t-1                  | 8.9%   |   |
|               | Yoy                  | 17%      |             | t-4                  | 9.8%   |   |
|               |                      |          |             |                      |        |   |
|               | RM mil               | 336      |             | Cum value            | 9.7%   |   |
|               | Within our           | forecast |             |                      |        |   |
| Cum           | 48% of F             | Y CNP    | Cum         |                      |        |   |
| Core N        | Within con           | sensus   | ROE         |                      |        |   |
|               | 50% of F             | Y CNP    |             |                      |        |   |
|               | Yoy                  | -9%      |             | t-1                  | 11.4%  |   |
|               | _                    |          |             |                      |        |   |
|               | +ve surprise         |          | ve surprise |                      | prise  | NIM quarter-on-quarter uptick was especially sharp – a pleasant surprise. |
|               | NII                  |          |             | Qtr value            | 2.53   | Unwinding of mod loss contributed to +2bps of increase.                   |
| NII           |                      |          | NIM         | Cum value            | 2.48   |   |
|               | Qtr (Qoq)            | 7%       |             | Qtr (Qoq)            | +10bps |   |
|               | Qtr (Yoy)            | 2%       |             | Qtr (Yoy)            | -17bps |   |
|               | Cum (Yoy)            | 2%       |             | Cum (Yoy)            | -16bps |   |
|               | +ve sur              | price    |             | % NII                | 81%    | There was a large one-off upon signing the bancassurance                  |
|               |                      |          | Qtr         |                      |        | deal.   |
| NOII          | Qtr (Qoq)            | 52%      |             | % NOII               | 19%    |   |
|               | Qtr (Yoy)            | 65%      | Cum         | % NII                | 84%    |   |
|               | Cum (Yoy)            | 15%      | Cuiii       | % NOII               | 16%    |   |
|               |                      |          |             |                      |        |   |
|               | As expe              | ected    |             | As expected          |        | OPEX was skewed towards higher end, though bank has                       |
|               |                      |          |             | Qtr value            | 46.7%  | frontloaded heavy personnel costs to 1HFY24.                              |
| OBEV          |                      |          | Cost/       | Cum value            | 48.0%  |   |
| OPEX          | Qtr (Qoq)            | 7%       | Inc.        | Qtr (Qoq)            | -2.6%  |   |
|               | Qtr (Yoy)            | 19%      |             | Qtr (Yoy)            | +3.4%  |   |
|               | Cum (Yoy)            | 14%      |             | Cum (Yoy)            | +4.1%  |   |
|               |                      |          |             |                      |        |   |



Fig 6: Retrospective performance (Balance Sheet, Dividends, and anything extra)

| /letric            | Surprise?<br>Qoq/Yoy   |   | Metric           | Surprise?<br>Qoq/Yoy                                    |   | Notes (Cum = Cumulative, Qtr = Quarterly)   |
|--------------------|--|---|------------------|---|---|---|
|                    | As expe  | ected   |                  |   |   | Solid growth, as expected.  |
|                    | Qoq  | 3.4%  |                  |   |   |   |
| Loans              | Yoy  | 10.0%   |                  |   |   |   |
|                    | YTD (FY)   | 4.9%  |                  |   |   |   |
|                    |  |   |                  |   |   |   |
|                    | -ve surp   | orise   |                  | As expe   | ected                                   | More muted deposit growth in the quarter.   |
| Depo.              | Qoq  | 0.1%  | CASA             | Qoq   | 0.6%                                    |   |
| grwth              | Yoy  | 5.6%  | grwth            | Yoy   | -4.1%                                   |   |
|                    | YTD (FY)   | 1.9%  |                  | YTD (FY)  | 7.5%                                    |   |
|                    | As expe  | ected   |                  | As expe   | ected                                   |   |
| CASA               | Value now  | 44.2%   | L/D              | Value now   | 97.2%                                   |   |
| ratio              | Qoq  | +0.2%   | ratio            | Qoq   | +3.3%                                   |   |
|                    | Yoy  | -4.5%   |                  | Yoy   | +4.0%                                   |   |
|                    |  |   |                  |   |   |   |
|                    |  |   |                  |   |   |   |
|                    | As expe  | ected   |                  | As expe   | ected                                   |   |
| GIL                | As expe  | ected <b>2.51%</b>                                  | LLC              | As expe   | ected <b>94%</b>                        |   |
| GIL<br>ratio       |  |   | LLC<br>ratio     |   |   | downward. By the signs, it looks like the worst of ass  |
|                    | Value now  | 2.51%   |                  | Value now   | 94%                                     | downward. By the signs, it looks like the worst of ass  |
|                    | Value now<br>Qoq   | <b>2.51%</b> -12bps +63bps                          |                  | Value now<br>Qoq  | <b>94%</b><br>-3%<br>-34%               | downward. By the signs, it looks like the worst of ass  |
|                    | Value now<br>Qoq<br>Yoy  | 2.51%<br>-12bps<br>+63bps<br>ected                  |                  | Value now<br>Qoq<br>Yoy                                 | 94%<br>-3%<br>-34%<br>ected             | downward. By the signs, it looks like the worst of ass  |
| ratio  Qtrly Net   | Value now Qoq Yoy As expe  | 2.51%<br>-12bps<br>+63bps<br>ected                  | ratio Cum Net    | Value now Qoq Yoy As expe                               | 94%<br>-3%<br>-34%<br>ected             | downward. By the signs, it looks like the worst of ass  |
| ratio<br>Qtrly     | Value now Qoq Yoy As expe  | 2.51% -12bps +63bps ected ovision                   | ratio<br>Cum     | Value now Qoq Yoy As expe                               | 94% -3% -34% ected rovision             | downward. By the signs, it looks like the worst of ass  |
| ratio  Qtrly Net   | Value now Qoq Yoy As expe  | 2.51% -12bps +63bps ected ovision 32bps             | ratio Cum Net    | Value now Qoq Yoy As expe                               | 94% -3% -34% ected rovision             | Management had guided that GIL ratios should be movi downward. By the signs, it looks like the worst of ass quality issues are over.  |
| ratio  Qtrly Net   | Value now Qoq Yoy As expe Decent pro Value now t-1 t-4                 | 2.51% -12bps +63bps ected ovision 32bps 29bps 66bps | ratio Cum Net    | Value now Qoq Yoy As expe Decent pr Value now t-4       | 94% -3% -34% ected rovision 30bps 25bps | downward. By the signs, it looks like the worst of assignating quality issues are over.   |
| ratio  Qtrly Net   | Value now Qoq Yoy As expe Decent pro Value now t-1                     | 2.51% -12bps +63bps ected ovision 32bps 29bps 66bps | Cum<br>Net<br>CC | Value now Qoq Yoy As expe                               | 94% -3% -34% ected rovision 30bps 25bps | downward. By the signs, it looks like the worst of as quality issues are over.  A bit stretched, due to combined FVOCI losses and his |
| Qtrly<br>Net<br>CC | Value now Qoq Yoy As expe Decent pro Value now t-1 t-4 Healthy As expe | 2.51% -12bps +63bps ected ovision 32bps 29bps 66bps | Cum<br>Net<br>CC | Value now Qoq Yoy As expe Decent pr Value now t-4 No di | 94% -3% -34% ected rovision 30bps 25bps | downward. By the signs, it looks like the worst of as quality issues are over.  |
| ratio  Qtrly Net   | Value now Qoq Yoy As expe Decent pro Value now t-1 t-4 Healthy         | 2.51% -12bps +63bps ected ovision 32bps 29bps 66bps | Cum<br>Net<br>CC | Value now Qoq Yoy As expe Decent pr Value now t-4       | 94% -3% -34% ected rovision 30bps 25bps | downward. By the signs, it looks like the worst of assignality issues are over.  A bit stretched, due to combined FVOCI losses and hi |

# Others:



Fig 7: Targets, Achievements, and Outlook

| Targets    | FY24F     | 1H FY24   | Notes (Red: New guidance, Strikethrough: Guidance is no longer pertinent)  |
|------------|-----------|-----------|--|
| ROE        | >10       | 9.7       |  |
| CIR        | <48       | 48.0      | 6-7% OPEX growth, with some one-off adjustments (Collective adjustment).   |
| NIM        | 2.45-2.50 | 2.48      | To see compression in 2HFY24.  |
| NOII       |           | 15% (yoy) |  |
| Loans      | 8-10      | 4.9 (YTD) | Breakdown by LOB: Consumer: 8%, SME/Commercial: double-digit growth, Corporate: to pad whatever's left. End-financing disbursements already locked in, but lag time implies further acceleration of growth in subsequent quarters. |
| Deposits   |           | 1.9 (YTD) |  |
| % CASA     | >40%*     | 44.2      | *Internal target.  |
| Loan/Depo  |           | 97.2      | L/D ratio should always be <100%.  |
| GIL ratio  | <3.00     | 2.51      | 1QFY24's 2.63% was close to peak – 3.00% is very conservative.   |
| NCC (bps)  | 30-35     | 30        | FY24F NCC guidance factors in writebacks.  |
| LLC        |           | 94        |  |
| CET 1      |           | 12.9      |  |
| Div payout | 50        | 50        |  |



# **FINANCIAL SUMMARY**

| INCOME STATEMENT      |        |        |        |         |         | FINANCIAL RATIOS     |
|-----------------------|--------|--------|--------|---------|---------|----------------------|
| FYE Mar (RM m)        | FY22   | FY23   | FY24F  | FY25F   | FY26F   | FYE Mar (RM m)       |
| Interest income       | 1,684  | 1,976  | 2,144  | 2,363   | 2,429   | Interest (%)         |
| Interest expense      | (563)  | (746)  | (923)  | (1,062) | (1,062) | NIM                  |
| Net interest income   | 1,122  | 1,230  | 1,221  | 1,301   | 1,368   | Return on IEAs       |
| Islamic banking inc.  | 398    | 453    | 452    | 482     | 507     | Cost of funds        |
| Other operating inc.  | 349    | 237    | 309    | 315     | 342     | Net interest spread  |
| Net income            | 1,868  | 1,920  | 1,982  | 2,098   | 2,216   |                      |
| OPEX                  | (823)  | (881)  | (932)  | (965)   | (1,008) | Profitability (%)    |
| PPOP                  | 1,045  | 1,038  | 1,051  | 1,133   | 1,208   | ROE                  |
| Loan allowances       | (217)  | (152)  | (179)  | (181)   | (188)   | ROA                  |
| Other allowances      | (0)    | 0      | 2      | 2       | 1       | NOII/Net income      |
| JV & Associates       | 0      | 0      | 0      | 0       | 0       | Effective tax rate   |
| PBT                   | 827    | 887    | 874    | 954     | 1,022   | Cost/Income          |
| Tax & zakat           | (255)  | (209)  | (221)  | (241)   | (258)   |                      |
| NCI                   | -      | -      | -      | -       | -       | Liquidity (%)        |
| Reported NP           | 573    | 678    | 653    | 712     | 763     | Loan/Deposit         |
| Core NP               | 573    | 678    | 653    | 712     | 763     | CASA ratio           |
|                       |        |        |        |         |         |                      |
| Total NII             | 1,480  | 1,653  | 1,628  | 1,735   | 1,824   | Asset Quality (%)    |
| Total NOII            | 387    | 267    | 355    | 363     | 393     | GIL ratio            |
|                       |        |        |        |         |         | LLC ratio            |
| BALANCE SHEET         |        |        |        |         |         | LLC (w. reserves)    |
| FYE Mar (RM m)        | FY22   | FY23   | FY24F  | FY25F   | FY26F   | Net CC (bps)         |
| Cash & ST funds       | 3,397  | 3,659  | 3,654  | 3,809   | 3,858   |                      |
| Investment securities | 11,791 | 12,148 | 10,720 | 9,784   | 9,071   | Capital (%)          |
| Net loans             | 45,124 | 47,926 | 52,112 | 55,967  | 59,991  | CET 1                |
| Other IEAs            | 0      | 0      | 0      | 0       | 0       | Tier 1 capital       |
| Non-IEAs              | 1,536  | 2,577  | 2,997  | 4,243   | 5,363   | Total capital        |
| Total assets          | 61,848 | 66,311 | 69,483 | 73,803  | 78,283  |                      |
|                       |        |        |        |         |         | Growth (%)           |
| Customer deposits     | 48,186 | 50,849 | 54,764 | 58,653  | 62,817  | Total NII            |
| Other IBLs            | 3,262  | 3,966  | 3,255  | 3,041   | 2,844   | Total NOII           |
| Non-IBLs              | 3,983  | 4,748  | 4,298  | 4,501   | 4,609   | Net income           |
| Total liabilities     | 55,431 | 59,564 | 62,317 | 66,196  | 70,271  | OPEX                 |
|                       |        |        |        |         |         | Core NP              |
| Share capital         | 1,548  | 1,548  | 1,548  | 1,548   | 1,548   |                      |
| Reserves              | 4,869  | 5,199  | 5,618  | 6,059   | 6,464   | Gross loans          |
| Shareholders' funds   | 6,417  | 6,747  | 7,166  | 7,607   | 8,012   | Customer deposits    |
| NCI                   | 0      | 0      | 0      | 0       | 0       | CASA                 |
| Total equity          | 6,417  | 6,747  | 7,166  | 7,607   | 8,012   |                      |
| Total L&E             | 61,848 | 66,311 | 69,483 | 73,803  | 78,283  | Valuation metrics    |
|                       |        |        |        |         |         | Core EPS (sen)       |
| Total IEAs            | 60,311 | 63,733 | 66,486 | 69,560  | 72,920  | Gross DPS (sen)      |
| Total IBLs            | 51,448 | 54,815 | 58,019 | 61,694  | 65,662  | Div payout ratio (%) |
| Gross loans           | 46,189 | 49,068 | 52,993 | 56,702  | 60,672  | BVPS (RM)            |
| CASA                  | 23,577 | 21,295 | 21,358 | 21,701  | 21,986  | - (                  |
|                       | ,,,,   | ,      | ,000   | ,       | ,000    | Core P/E (x)         |
|                       |        |        |        |         |         | Dividend yield (%)   |

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| FINANCIAL RATIOS     |       |       |       |       |       |
|----------------------|-------|-------|-------|-------|-------|
| FYE Mar (RM m)       | FY22  | FY23  | FY24F | FY25F | FY26F |
| Interest (%)         |       |       |       |       |       |
| NIM                  | 2.48  | 2.66  | 2.50  | 2.55  | 2.56  |
| Return on IEAs       | 2.82  | 3.19  | 3.29  | 3.47  | 3.41  |
| Cost of funds        | 1.09  | 1.40  | 1.64  | 1.77  | 1.67  |
| Net interest spread  | 1.72  | 1.78  | 1.66  | 1.70  | 1.74  |
| Profitability (%)    |       |       |       |       |       |
| ROE                  | 9.0   | 10.3  | 9.4   | 9.6   | 9.8   |
| ROA                  | 0.9   | 1.1   | 1.0   | 1.0   | 1.0   |
| NOII/Net income      | 20.7  | 13.9  | 17.9  | 17.3  | 17.7  |
| Effective tax rate   | 30.8  | 23.5  | 25.3  | 25.3  | 25.3  |
| Cost/Income          | 44.1  | 45.9  | 47.0  | 46.0  | 45.5  |
| Liquidity (%)        |       |       |       |       |       |
| Loan/Deposit         | 93.6  | 94.3  | 95.2  | 95.4  | 95.5  |
| CASA ratio           | 48.9  | 41.9  | 39.0  | 37.0  | 35.0  |
|                      |       |       |       |       |       |
| Asset Quality (%)    |       |       |       |       |       |
| GIL ratio            | 1.85  | 2.51  | 2.00  | 1.60  | 1.40  |
| LLC ratio            | 136   | 103   | 95    | 95    | 95    |
| LLC (w. reserves)    | 142   | 124   | 118   | 122   | 124   |
| Net CC (bps)         | 48    | 32    | 35    | 33    | 32    |
| Capital (%)          |       |       |       |       |       |
| CET 1                | 16.4  | 13.8  | 13.2  | 13.2  | 12.8  |
| Tier 1 capital       | 17.3  | 14.6  | 14.0  | 13.9  | 13.5  |
| Total capital        | 21.4  | 18.7  | 17.7  | 17.6  | 17.0  |
| Growth (%)           |       |       |       |       |       |
| Total NII            | 8.8   | 11.7  | -1.5  | 6.6   | 5.1   |
| Total NOII           | -15.1 | -31.1 | 32.7  | 2.4   | 8.1   |
| Net income           | 2.8   | 2.8   | 3.3   | 5.8   | 5.7   |
| OPEX                 | 2.8   | 7.1   | 5.7   | 3.6   | 4.5   |
| Core NP              | 59.7  | 18.3  | -3.6  | 9.1   | 7.1   |
| Gross loans          | 4.6   | 6.2   | 8.0   | 7.0   | 7.0   |
| Customer deposits    | -0.6  | 5.5   | 7.7   | 7.1   | 7.1   |
| CASA                 | 3.4   | -9.7  | 0.3   | 1.6   | 1.3   |
| Valuation metrics    |       |       |       |       |       |
| Core EPS (sen)       | 37.0  | 43.8  | 42.2  | 46.0  | 49.3  |
| Gross DPS (sen)      | 18.5  | 22.0  | 21.1  | 23.0  | 24.6  |
| Div payout ratio (%) | 50    | 50    | 50    | 50    | 50    |
| BVPS (RM)            | 4.1   | 4.4   | 4.6   | 4.9   | 5.2   |
| ,                    |       |       |       |       |       |
| Core P/E (x)         | 9.3   | 7.8   | 8.1   | 7.5   | 7.0   |
| Dividend yield (%)   | 5.4   | 6.4   | 6.2   | 6.7   | 7.2   |
| P/BV (x)             | 0.8   | 0.8   | 0.7   | 0.7   | 0.7   |



| Income Statement                         | Balance Sheet                     | Valuations & Sector                 |
|--|-----------------------------------|-------------------------------------|
| Core NP – Core Net Profit                | LCR – Liquidity Coverage ratio    | ROE – Return on Equity              |
| PPOP – Pre-Provisioning Operating Profit | L/D ratio – Loan/Deposit ratio    | GGM – Gordon Growth Model           |
| NII – Net Interest Income                | CASA – Current & Savings accounts | P/BV – Price to Book Value          |
| NIM – Net Interest Margin                | FD – Fixed Deposits               | BVPS – Book Value per Share         |
| COF – Cost of Funds                      | GIL – Gross Impaired Loans        | BNM – Bank Negara Malaysia          |
| NOII – Non-Interest Income               | NIL – Net Impaired Loans          | OPR – Overnight Policy Rate         |
| MTM – Mark to Market                     | LLC – Loan Loss Coverage          | SRR – Statutory Reserve Requirement |
| CIR – Cost to Income Ratio               | NCC – Net Credit Costs            | SBR – Standardised Base Rate        |
| OPEX – Operational Expenses              | GCC – Gross Credit Costs          | ALR – Average Lending Rate          |
|  | CET 1 – Common Equity Tier 1      |                                     |
|  |                                   |                                     |



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| MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS         |  |  |
|---|--|--|
| STOCK RECOMMENDATIONS   |  |  |
| BUY   | Total return is expected to be >10% over the next 12 months.   |  |
| TRADING BUY   | Stock price is expected to $\it rise$ by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow. |  |
| NEUTRAL   | Total return is expected to be between -10% and +10% over the next 12 months.  |  |
| SELL  | Total return is expected to be <-10% over the next 12 months.  |  |
| TRADING SELL  | Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.    |  |
| SECTOR RECOMMENDATIONS  |  |  |
| POSITIVE  | The sector is expected to outperform the overall market over the next 12 months.   |  |
| NEUTRAL   | The sector is to perform in line with the overall market over the next 12 months.  |  |
| NEGATIVE  | The sector is expected to underperform the overall market over the next 12 months.   |  |
| ESG RECOMMENDATIONS* - source Bursa Malaysia and FTSE Russell |  |  |
| <b>☆☆☆</b> ☆  | Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell  |  |
| ***   | Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell   |  |
| ¢¢  | Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell   |  |
| <b>☆</b>  | Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell   |  |

<sup>\*</sup> ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology