





1QFY24 Results Review (Below) | Friday, 24 May 2024

Maintain BUY

Cahya Mata Sarawak Berhad

(2852 | CMSB MK) Main | Construction

A Quarter of Slower Activities

.. Quarter or elemen recurrence

KEY INVESTMENT HIGHLIGHTS

- 1QFY24 core net profit declined -46.6%yoy to RM19.0m; revenue grew +0.6%yoy to RM277.4m
- Cement revenue declined -6.4%yoy to RM149.2m, PBT down -28.6%yoy to RM37.6m
- Oil tools division posted stronger revenue of +16.7%yoy to RM78.2m; PBT rose 3.2x to RM14.8m
- Maintain BUY with a revised TP of RM1.38

Exceed expectations. Cahya Mata Sarawak's core net profit declined -46.6%yoy to RM19.0m in 1QFY24, amid slower activities in the first quarter of the year and losses from its phosphate and services segments. The results came below expectations, making up 9.7% and 12.3% of ours and consensus' full year projections.

Cement division. Cement revenue came in -6.4%yoy lower during the quarter to RM149.2m, with a lower PBT by -28.6%yoy to RM37.6m. There was a drop in sales on the back of slower construction activities during the quarter, which was made worse by the longer rainy weather during the period.

Other divisions. The division recorded a higher revenue of RM27.1m, which came in +24.3%yoy while it bounced back into the black at RM5.3m as compared to a LBT of -RM0.1m in the same quarter last year. Meanwhile, the property development division delivered a stronger PBT of RM6.2m, which grew 6.6x over the same period last year, attributable to a land sale.

Oil tools divisions. The group's oil tools division posted a stronger revenue of +16.7%yoy to RM78.2m, delivering a 3.2x higher PBT of RM14.8m, led by the strong performance and improvement in margins in its operations in Nigeria and Indonesia.

Phosphate division. The division has yet to generate any revenue as it has yet to achieve commercialisation stage and it continues to incur losses, though at a decline of -25.2% to -RM19.2m, attributable to lower operating costs incurred. Recall that there is an ongoing arbitration with Sesco Bhd following a dispute that led to the electrical supply termination to the phosphate plant in Samalaju.

Earnings estimates. For now, we are slashing our earnings estimates for FY24/FY25 by -28.7%/-29.8% to RM139.3m and RM164.1m respectively to account for the weaker performance and continued expected losses from the phosphate division. We also await further guidance from management.

Target price. As we roll forward our valuation base year to FY25, we are adjusting **our target price to RM1.38**, as we peg the FY25F EPS of 15.3 sen to a PER of 9x based on its two-year historical mean.

Revised Target Price: RM1.38
(Previously RM1.32)

| RETURN STATISTICS | |
|--|-------|
| Price @ 23 rd May 2024 (RM) | 1.19 |
| Expected share price return (%) | +16.0 |
| Expected dividend yield (%) | +2.2 |
| Expected total return (%) | +18.2 |



| Price performance (%) | Absolute | Relative |
|-----------------------|----------|----------|
| 1 month | 10.2 | 6.3 |
| 3 months | 28.0 | 13.7 |
| 12 months | 8.2 | -6.4 |

| cs | | |
|---------|---|--|
| 2023A | 2024F | 2025F |
| 1,211.3 | 1,367.7 | 1,408.7 |
| 96.9 | 116.3 | 126.8 |
| 236.2 | 300.9 | 309.9 |
| 139.3 | 164.1 | 169.0 |
| 13.0 | 15.3 | 15.8 |
| 3.0 | 3.0 | 3.0 |
| 2.2% | 2.2% | 2.2% |
| | 2023A 1,211.3 96.9 236.2 139.3 13.0 3.0 | 2023A 2024F 1,211.3 1,367.7 96.9 116.3 236.2 300.9 139.3 164.1 13.0 15.3 3.0 3.0 |

| KEY STATISTICS | |
|----------------------------------|---------------|
| FBM KLCI | 1,629.18 |
| Issue shares (m) | 1073.98 |
| Estimated free float (%) | 51.61 |
| Market Capitalisation (RM'm) | 1,278.27 |
| 52-wk price range | RM0.91-RM1.26 |
| 3-mth average daily volume (m) | 4.91 |
| 3-mth average daily value (RM'm) | 5.17 |
| Top Shareholders (%) | |
| Majaharta Sdn Bhd | 12.55 |
| Taib Lejla | 10.33 |
| Lembaga Tabung Haji | 7.01 |

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Maintain BUY. In light of the upcoming developments that are expected in Sarawak which will drive stronger construction job flows, we believe CMSB is well positioned to ride on this upside as it is currently the only cement producer in the state and the main supplier. We expect ongoing projects such as the Pan Borneo Highway and the upcoming Sabah-Sarawak Link Road (Phase 2) to further improve demand. All factors considered; we reiterate our **BUY** recommendation on **CMSB.**

CAHYA MATA SARAWAK: 1QFY24 RESULTS SUMMARY

| All in RM'm unless stated otherwise | Quarterly Results | | | | |
|-------------------------------------|-------------------|---------|---------|---------|---------|
| Income Statement | 1QFY24 | 4QFY23 | 1QFY23 | QoQ | YoY |
| Revenue | 277.4 | 332.7 | 275.7 | -16.6% | 0.6% |
| Cost of sales | (201.2) | (236.3) | (212.3) | 14.9% | 5.2% |
| Gross profit | 76.2 | 96.3 | 63.4 | -20.9% | 20.1% |
| Other income | 22.7 | 26.6 | 16.3 | -14.7% | 39.2% |
| Administrative expenses | (29.9) | (41.9) | (26.8) | 28.7% | -11.6% |
| Selling and Marketing expenses | (8.2) | (13.8) | (7.2) | 40.7% | -13.1% |
| Other expenses | (17.1) | (53.9) | (23.6) | 68.3% | 27.6% |
| Operating Profit | 43.7 | 13.3 | 22.1 | 228.8% | 98.0% |
| Finance costs | (7.7) | (8.9) | (3.4) | 13.5% | -127.4% |
| Assoc. and JV | 21.3 | 26.6 | 20.6 | -20.0% | 3.3% |
| Profit Before Taxation | 57.3 | 30.9 | 39.3 | 85.1% | 45.8% |
| Income Tax Expenses | (17.7) | (7.3) | (11.9) | -143.6% | -48.6% |
| Recorded Profit | 39.5 | 23.7 | 27.3 | 67.0% | 44.6% |
| PATAMI | 38.2 | 36.2 | 42.6 | 5.5% | -10.1% |
| Non-Controlling interest | 1.3 | (12.6) | (15.2) | 110.2% | 108.4% |
| Core PATAMI | 19.0 | 29.2 | 35.6 | -34.9% | -46.6% |

FINANCIAL SUMMARY

| Income Statement (RM'm) | 2022A | 2023A | 2024F | 2025F | 2025F |
|-------------------------|---------|---------|---------|---------|---------|
| Revenue | 1009.0 | 1,200.7 | 1,211.3 | 1,367.7 | 1,408.7 |
| Gross profit | 188.0 | 290.5 | 296.7 | 288.6 | 288.6 |
| Operating profit | 259.5 | 76.8 | 96.9 | 116.3 | 126.8 |
| Finance costs | (18.40) | (35.1) | (24.2) | (27.4) | (27.4) |
| Profit before tax | 412.3 | 129.2 | 236.2 | 300.9 | 309.9 |
| Tax | -110.7 | (32.1) | (57.2) | (60.2) | (60.2) |
| Net profit | 298.1 | 115.1 | 139.3 | 164.1 | 169.0 |
| Core net profit | 118.7 | 97.3 | 139.3 | 164.1 | 169.0 |

| Balance Sheet (RM'm) | 2022A | 2023A | 2024F | 2025F | 2025F |
|-------------------------------|---------|---------|---------|---------|---------|
| Property, plant and equipment | 1,420.0 | 1,458.3 | 1,506.5 | 1,551.7 | 1,536.2 |
| Intangible assets | 2.4 | 12.5 | 3.5 | 3.5 | 3.5 |
| Non-current assets | 2,867.5 | 3,024.0 | 3,042.1 | 3,148.6 | 3,133.1 |
| Cash | 965.3 | 607.6 | 879.7 | 822.7 | 1,007.2 |
| Trade debtors | 250.5 | 290.8 | 260.6 | 265.8 | 265.8 |
| Current assets | 2,046.0 | 1,649.2 | 2,287.4 | 2,487.3 | 2,487.3 |
| Trade creditors | 688.2 | 643.2 | 716.0 | 730.3 | 730.3 |
| Short-term debt | 282.0 | 113.0 | 286.2 | 286.2 | 286.2 |
| Current liabilities | 1,050.6 | 809.0 | 1,158.3 | 1,216.2 | 1,216.2 |
| Long-term debt | 255.8 | 113.0 | 255.8 | 255.8 | 255.8 |
| Non-current liabilities | 374.7 | 320.0 | 389.8 | 397.6 | 397.6 |
| Share capital | 867.9 | 867.9 | 867.9 | 867.9 | 867.9 |
| Retained earnings | 2,399.6 | 2,430.8 | 2,570.1 | 2,734.2 | 2,903.3 |
| Equity | 3,488.8 | 3,544.1 | 3,683.4 | 3,847.6 | 4,016.6 |



| Cash Flow (RM'm) | 2022A | 2023A | 2024F | 2025F | 2025F |
|-----------------------------|--------|--------|-------|---------|---------|
| PBT | 412.3 | 129.2 | 236.2 | 300.9 | 309.9 |
| Depreciation & amortisation | 63.5 | 91.0 | 64.8 | 65.4 | 67.4 |
| Changes in working capital | -64.4 | -140.4 | -5.8 | -5.8 | -6.0 |
| Operating cash flow | 9.7 | -65.7 | 139.3 | 144.9 | 146.7 |
| Capital expenditure | -43.7 | -50.5 | -82.6 | -86.7 | -89.3 |
| Investing cash flow | 823.5 | -19.9 | 247.1 | 247.1 | 244.5 |
| Debt raised/(repaid) | -376.5 | -243.5 | -125 | - | - |
| Dividends paid | -23.5 | -36.1 | -23.5 | -23.5 | -23.5 |
| Financing cash flow | -410.5 | -279.8 | -150 | -30.0 | -30.0 |
| Net cash flow | 422.8 | -365.4 | 236.4 | 362.0 | 361.2 |
| Beginning cash flow | 540.7 | 965.4 | 600.0 | 836.4 | 1,198.4 |
| Ending cash flow | 963.4 | 600.0 | 836.4 | 1,198.4 | 1,559.6 |

| Profitability Margins | 2022A | 2023E | 2024F | 2025F | 2025F |
|-----------------------|-------|-------|-------|-------|-------|
| Gross profit margin | 18.6% | 24.0% | 24.5% | 21.1% | 21.5% |
| PBT margin | 40.9% | 13.0% | 19.5% | 22.0% | 21.4% |
| PAT margin | 29.5% | 11.0% | 11.5% | 12.0% | 12.0% |
| Core PAT margin | 11.8% | 11.0% | 11.5% | 12.0% | 12.0% |



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| MIDF AMANAH INVESTMENT BAN | NK: GUIDE TO RECOMMENDATIONS |
|----------------------------|---|
| STOCK RECOMMENDATIONS | |
| BUY | Total return is expected to be >10% over the next 12 months. |
| TRADING BUY | Stock price is expected to \textit{rise} by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow. |
| NEUTRAL | Total return is expected to be between -10% and +10% over the next 12 months. |
| SELL | Total return is expected to be <-10% over the next 12 months. |
| TRADING SELL | Stock price is expected to fall by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow. |
| SECTOR RECOMMENDATIONS | |
| POSITIVE | The sector is expected to outperform the overall market over the next 12 months. |
| NEUTRAL | The sector is to perform in line with the overall market over the next 12 months. |
| NEGATIVE | The sector is expected to underperform the overall market over the next 12 months. |
| ESG RECOMMENDATIONS* - sou | rce Bursa Malaysia and FTSE Russell |
| ጵጵጵ | Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |
| ☆☆☆ | Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |
| ☆☆ | Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |
| ☆ | Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |

^{*} ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology