

(1023 | CIMB MK) Financial Services | Finance





Corporate Update | Tuesday, 30 July 202

Revised Target Price: RM8.12

Maintain BUY

(Previously RM7.17)

+17.7

CIMB Group Holdings Berhad

Pre-Results 20FY24: NIM Expansion this Quarter

KEY INVESTMENT HIGHLIGHTS

- Purpose: CIMB's pre-results briefing
- **Tone: Cautiously optimistic**
- Core themes: (a) Potential loan yield compression in future, (b) Union negotiations underway, (c) Slower loan growth this quarter
- Forecasts unchanged
- Maintain BUY | Revised TP of RM8.12 | based on a revised FY25F P/BV of 1.15x (from 1.00x previously)

Verdict: High certainty of special dividend payout warrant better valuations. Despite management having reservations, they seem confident in achieving FY24 ROE target.

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- 1. Digital initiatives are slowly but surely ramping up.
- 2. Excellent growth potential from regional exposure.
- 3. Dividend yields are strong, with the possibility of special pavout.

Nays

- 1. In future, we may see some NIM-related weakness from lower loan yields.
- 2. Thailand is still amid its turnaround plans.

OKs

- 1. Limited room for further ROE optimisation.
- 2. Further cost pressure from CA adjustments is expected.
- 3. Valuations less attractive than before but its high ROE (seemingly sustainable) and excellent dividend payout justifies room for further upside rerating.

Have a look at:

- ▲ Expect management to drop some hints on multi-year **strategy by 3QFY24.** Officially, the full plan will be announced to the market by 10FY25.
- ▲ FY24 ROE target of 11.0-11.5% most likely in the bag. Management notes, however, that whether FY24's ROE result will come in the upper or lower bound of guidance is dependent on the end-year NIM result.
 - ▲ A one-off special dividend in FY24 is still on the cards but subject to a whole host of factors. This dividend was announced to get rid of excess capital. Regardless, management's 13.5% CET1 target is not hard or fast – so there's no real rush.
- ▲ Sequential NIM expansion this quarter. This is driven by better COF has pricier FDs expire (namely in My & TH). Loan pricing was stable in the quarter, and saw slight improvement coming from TH's revised loan composition.
 - ▶ But be wary of potential loan yield compression in 2HFY24. Management may have to reduce local mortgage rates to maintain its consumer franchise – currently, its mortgage rates are 20bps higher than that of larger local banks.

RETURN STATISTICS Price @ 29 July 2024 (RM) 7.24 Expected share price return (%) +12.2 Expected dividend yield (%) +5.4

Expected total return (%)

SHARE PRICE CHART

Price performance (%)	Absolute	Relative
1 month	5.7	3.6
3 months	5.7	6.1
12 months	32.1	18.1

INVESTMENT STATISTICS				
FYE Dec	FY24F	FY25F	FY26F	
Core NP (RM m)	7,509	8,054	8,359	
CNP growth (%)	8	7	4	
Div yield (%)	6.6	5.4	5.5	
Gross DPS (sen)	47.9	39.4	40.0	
P/BV (x)	1.1	1.0	1.0	
BVPS (RM)	6.7	7.1	7.5	
ROE (%)	10.7	11.0	10.8	
MIDF/Street CNP (%)	99	99	97	

KEY STATISTICS	
FBM KLCI	1,624.56
Issue shares (m)	10,664.8
Estimated free float (%)	44.8
Market Capitalisation (RM'm)	76,930.0
52-wk price range	RM5.32 - RM7.25
3-mth avg daily volume (m)	20.7
3-mth avg daily value (RM'm)	142.5
Top Shareholders (%)	
Khazanah Nasional Bhd	21.6
EPF Board	14.7
Amanah Saham Nasional Bhd	9.9

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- ▲ **Solid NOII this quarter.** Although non-fee contributions (from FX, trading and NPL sales) were strong this time, they did not reach 1QFY24's level. Regardless, this was offset by stronger fee income performance driven by more deals and loan-related fees, as well as a pick up in MY, TH and SG wealth management performance.
- **▼ Union negotiations to drive personnel costs.** CIMB will be beginning union negotiations in 2QFY24 (collective agreement adjustments for FY24, FY25 and FY26) hence expect a spike in cost starting this quarter. However, we do not expect any lumpy one-off costs management will space this evenly.
- ▲ No major developments on an asset quality front and no changes to the 30-40bps NCC target. IND: +ve/stable delinquency trend. MY: +ve/stable outlook. Pressure from the SME segment seen in 1QFY24 has since dissipated. TH: Still some issues with consumer finance, but delinquency trends remain within the threshold. Overall NCC allocations for this have been reduced, so management will start regrowing the loan segment once more.
- ▶ **Slower loan growth seen this quarter.** Although the local banking sector has experienced strong growth, CIMB will be lagging—mainly due to management turning down larger (and trendier) corporate projects to manage its NIMs (Note: we do not feel like CIMB has missed the boat opportunities are still abundant). This was offset by a strong consumer segment (particularly mortgage and PF loans) as well as strong SME segment growth.
 - ▼ Management will have to lower rates to maintain the loan franchise. As mentioned above management notes that it may have to price mortgages and other loan segments more competitively to maintain its customer franchise (i.e. reclaim lost market share, as seen in 1QFY24).

Forecasts unchanged. We make no changes to our earnings forecast.

Key downside risks. (1) Poor NOII performance, (2) Weaker-than-expected NIM performance, (3) Weak loan growth.

Maintain BUY call: Revised GGM-TP of RM 8.12. The TP is based on a revised FY25F P/BV of 1.15x (*from 1.00x previously*). We revised our valuation basis to reflect positive sentiment stemming from special dividend issuance.

(GGM assumptions: FY25F ROE of 11.0%, LTG of 3.5% & COE of 10.0%)



FINANCIAL SUMMARY

					FINANCIAL
					FYE Dec (F
,					Interest (%
, ,	, , ,	, ,	, ,		NIM
					Return on
					Cost of fur
					Net interes
19,838	21,014	22,377	23,544		
(9,346)	(9,865)	(10,405)	(10,712)	, ,	Profitabilit
					ROE
(1,953)	(1,534)	(1,590)	(1,685)	(1,786)	ROA
(209)	(57)	(275)	(303)	(366)	NOII/Net in
40	(17)	162	170	176	Effective to
8,371	9,541	10,268	11,013	11,431	Cost/Incor
(2,778)	(2,379)	(2,567)	(2,753)	(2,858)	
(153)	(181)	(193)	(207)	(214)	Liquidity (%
5,440	6,981	7,509	8,054	8,359	Loan/Dep
5,542	6,981	7,509	8,054	8,359	CASA ratio
15 158	14 626	16 098	16 953	17 695	Asset Qua
					GIL ratio
4,000	0,500	0,273	0,550	0,304	LLC ratio
					LLC (w. re
FV22	FV23	FV24F	FV25F	FV26F	Net CC (b
					1461.00 (b
					Capital (%)
					CET 1
					Tier 1 cap
					Total capit
					Total dapi
000,721	100,012	707,107	004,200	043,343	Growth (%
432,950	463,442	491,712	521,706	553,531	Total NII
115,648	148,148	148,699	149,797	151,464	Total NOII
			55,519		Net incom
			727 022		OPEX
		037,102			
,	000,700	034,102	121,022		Core NP
29,095	29,095	29,095	29,095	29,095	Core NP
29,095	29,095	29,095	29,095		
29,095 33,397	29,095 39,232	29,095 42,373	29,095 46,456	50,676	Gross loa
29,095	29,095	29,095	29,095		Gross loa
29,095 33,397 62,491	29,095 39,232 68,327	29,095 42,373 71,467	29,095 46,456 75,550	50,676 79,771	Gross loa
29,095 33,397 62,491 200	29,095 39,232 68,327 200	29,095 42,373 71,467 200	29,095 46,456 75,550 200	50,676 79,771 200	Gross loa
29,095 33,397 62,491 200 1,093	29,095 39,232 68,327 200 1,312	29,095 42,373 71,467 200 1,358	29,095 46,456 75,550 200 1,435	50,676 79,771 200 1,516	Gross loa Customer CASA
29,095 33,397 62,491 200 1,093 63,784	29,095 39,232 68,327 200 1,312 69,839	29,095 42,373 71,467 200 1,358 73,025	29,095 46,456 75,550 200 1,435 77,186	50,676 79,771 200 1,516 81,487	Gross loa Customer CASA
29,095 33,397 62,491 200 1,093 63,784	29,095 39,232 68,327 200 1,312 69,839	29,095 42,373 71,467 200 1,358 73,025	29,095 46,456 75,550 200 1,435 77,186	50,676 79,771 200 1,516 81,487	Gross loa Customer CASA Valuation I
29,095 33,397 62,491 200 1,093 63,784 666,721	29,095 39,232 68,327 200 1,312 69,839 733,572	29,095 42,373 71,467 200 1,358 73,025 767,187	29,095 46,456 75,550 200 1,435 77,186 804,208	50,676 79,771 200 1,516 81,487 843,945	Gross loa Customer CASA Valuation I Core EPS Gross DP
29,095 33,397 62,491 200 1,093 63,784 666,721	29,095 39,232 68,327 200 1,312 69,839 733,572	29,095 42,373 71,467 200 1,358 73,025 767,187	29,095 46,456 75,550 200 1,435 77,186 804,208	50,676 79,771 200 1,516 81,487 843,945	Gross load Customer CASA Valuation I Core EPS Gross DP Div payout
	10,492 (1,953) (209) 40 8,371 (2,778) (153) 5,440 5,542 15,158 4,680 FY22 47,105 156,410 394,557 9,751 58,897 666,721 432,950 115,648 54,340	18,646 25,111 (7,016) (14,027) 11,630 11,084 4,000 4,260 4,208 5,670 19,838 21,014 (9,346) (9,865) 10,492 11,149 (1,953) (1,534) (209) (57) 40 (17) 8,371 9,541 (2,778) (2,379) (153) (181) 5,440 6,981 5,542 6,981 15,158 14,626 4,680 6,388 FY22 FY23 47,105 37,980 156,410 198,844 394,557 429,450 9,751 9,708 58,897 57,590 666,721 733,572 432,950 463,442 115,648 148,148 54,340 52,143	18,646 25,111 21,837 (7,016) (14,027) (9,120) 11,630 11,084 12,717 4,000 4,260 3,756 4,208 5,670 5,903 19,838 21,014 22,377 (9,346) (9,865) (10,405) 10,492 11,149 11,971 (1,953) (1,534) (1,590) (209) (57) (275) 40 (17) 162 8,371 9,541 10,268 (2,778) (2,379) (2,567) (153) (181) (193) 5,440 6,981 7,509 5,542 6,981 7,509 15,158 14,626 16,098 4,680 6,388 6,279 FY22 FY23 FY24F 47,105 37,980 39,011 156,410 198,844 199,893 394,557 429,450 456,007 9,751 9,708	18,646 25,111 21,837 22,513 (7,016) (14,027) (9,120) (9,120) 11,630 11,084 12,717 13,393 4,000 4,260 3,756 3,956 4,208 5,670 5,903 6,195 19,838 21,014 22,377 23,544 (9,346) (9,865) (10,405) (10,712) 10,492 11,149 11,971 12,831 (1,953) (1,534) (1,590) (1,685) (209) (57) (275) (303) 40 (17) 162 170 8,371 9,541 10,268 11,013 (2,778) (2,379) (2,567) (2,753) (153) (181) (193) (207) 5,440 6,981 7,509 8,054 5,542 6,981 7,509 8,054 47,105 37,980 39,011 40,227 156,410 198,844 199,893 201,251	18,646 25,111 21,837 22,513 23,099 (7,016) (14,027) (9,120) (9,120) (9,120) 11,630 11,084 12,717 13,393 13,979 4,000 4,260 3,756 3,956 4,129 4,208 5,670 5,903 6,195 6,491 19,838 21,014 22,377 23,544 24,599 (9,346) (9,865) (10,405) (10,712) (11,193) 10,492 11,149 11,971 12,831 13,407 (1,953) (1,534) (1,590) (1,685) (1,786) (209) (57) (275) (303) (366) 40 (17) 162 170 176 8,371 9,541 10,268 11,013 11,431 (2,778) (2,379) (2,567) (2,753) (2,858) (153) (181) (193) (207) (214) 5,440 6,981 7,509 8,054 <td< td=""></td<>

FINANCIAL RATIOS					
FYE Dec (RM m)	FY22	FY23	FY24F	FY25F	FY26F
Interest (%)					
NIM	2.56	2.28	2.33	2.35	2.35
Return on IEAs	3.15	3.91	3.16	3.12	3.07
Cost of funds	1.30	2.42	1.46	1.39	1.33
Net interest spread	1.84	1.49	1.70	1.73	1.74
Profitability (%)					
ROE	9.1	10.7	10.7	11.0	10.8
ROA	0.9	1.0	1.0	1.0	1.0
NOII/Net income	23.6	30.4	28.1	28.0	28.1
Effective tax rate	33.2	24.9	25.0	25.0	25.0
Cost/Income	47.1	46.9	46.5	45.5	45.5
Liquidity (%)					
Loan/Deposit	91.1	92.7	92.7	92.7	92.6
CASA ratio	42.1	43.8	42.0	41.0	41.0
Asset Quality (%)					
Gll ratio	3.27	2.67	2.50	2.50	2.50
LLC ratio	93	97	95	95	95
LLC (w. reserves)	96	106	105	104	104
Net CC (bps)	50	36	35	35	35
1101 00 (503)	00	00	00	00	00
Capital (%)					
CET 1	14.5	14.5	14.2	14.2	14.0
Tier 1 capital	15.4	15.1	14.8	14.8	14.6
Total capital	18.5	18.2	17.9	17.9	17.7
Growth (%)					
Total NII	8.6	-3.5	10.1	5.3	4.4
Total NOII	-15.8	36.5	-1.7	5.0	4.8
Net income	1.7	5.9	6.5	5.2	4.5
OPEX	-0.8	5.6	5.5	3.0	4.5
Core NP	19.2	26.0	7.6	7.3	3.8
Gross loans	7.7	8.3	6.0	6.0	6.0
Customer deposits	2.5	7.0	6.1	6.1	6.1
CASA	-2.0	11.4	1.7	3.6	6.1
Valuation metrics					
Core EPS (sen)	51.8	65.3	70.2	75.3	78.2
Gross DPS (sen)	26.0	43.0	47.9	39.4	40.0
Div payout (%)	50	66	70	55	55
BVPS (RM)	5.8	6.4	6.7	7.1	7.5
Core P/E (x)	14.0	11.1	10.3	9.6	9.3
Div yield (%)	3.6	5.9	6.6	5.4	5.5
P/BV (x)	1.2	1.1	1.1	1.0	1.0
7					

Source: CIMB, MIDFR



Income Statement	Balance Sheet	Valuations & Sector
Core NP – Core Net Profit	LCR – Liquidity Coverage ratio	ROE – Return on Equity
PPOP – Pre-Provisioning Operating Profit	L/D ratio – Loan/Deposit ratio	GGM – Gordon Growth Model
NII – Net Interest Income	CASA – Current & Savings accounts	P/BV – Price to Book Value
NIM – Net Interest Margin	FD – Fixed Deposits	BVPS – Book Value per Share
COF – Cost of Funds	GIL – Gross Impaired Loans	BNM – Bank Negara Malaysia
NOII – Non-Interest Income	NIL – Net Impaired Loans	OPR – Overnight Policy Rate
MTM – Mark to Market	LLC – Loan Loss Coverage	SRR – Statutory Reserve Requirement
CIR – Cost to Income Ratio	NCC – Net Credit Costs	SBR – Standardised Base Rate
OPEX – Operational Expenses	GCC – Gross Credit Costs	ALR – Average Lending Rate
	CET 1 – Common Equity Tier 1	
	CETT – Common Equity Her I	



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MIDF AMANAH INVESTMENT BANK: GUIDE TO RECOMMENDATIONS			
STOCK RECOMMENDATIONS			
BUY	Total return is expected to be >10% over the next 12 months.		
TRADING BUY	Stock price is expected to $\it rise$ by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow.		
NEUTRAL	Total return is expected to be between -10% and +10% over the next 12 months.		
SELL	Total return is expected to be <-10% over the next 12 months.		
TRADING SELL	Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow.		
SECTOR RECOMMENDATIONS			
POSITIVE	The sector is expected to outperform the overall market over the next 12 months.		
NEUTRAL	The sector is to perform in line with the overall market over the next 12 months.		
NEGATIVE	The sector is expected to underperform the overall market over the next 12 months.		
ESG RECOMMENDATIONS* - sou	rce Bursa Malaysia and FTSE Russell		
☆☆☆ ☆	Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell		
***	Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell		
¢¢	Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell		
☆	Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell		

^{*} ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology