



Unchanged Target Price: RM1.32

Corporate Update | Tuesday, 03 September 2024

Maintain BUY

Pekat Group Berhad

(0233 | PEKAT MK) ACE | Industrial Products & Services

Making Inroads Abroad

KEY INVESTMENT HIGHLIGHTS

- Enters into 10-year PPA with Sun Investments in Maldives
- To build, operate and maintain a solar PV system with a DC capacity of 1,727kWp and a 1,398kWh BESS
- Contract value estimated to be USD6.9m (RM29.8m)
- Maintain BUY with an unchanged TP of RM1.32

PPA in Maldives. Pekat Group Berhad (Pekat), through its wholly-owned subsidiary Solaroo RE (Maldives) Pvt Ltd, has entered into a 10-year power purchase agreement (PPA) to supply solar PV energy to Sun Investments Pvt Ltd in Maldives.

Details of the PPA. Solaroo will design, construct, install, own, operate and maintain a solar PV energy generating system with a DC capacity of 1,727kWp and a battery energy storage system (BESS) capacity of 1,398 kWh on a site at Sun Siyam Vilu Reef Maldives. The contract value is estimated to be USD6.9m or about RM29.8m, based on the generation of approximately 25.45 million kWh of electricity over the 10-year period. The PPA is expected to commence within 12 months from the date of possession from the site. We expect this to generate a healthy recurring income for Pekat throughout the 10-year period.

Earnings estimates. We keep our earnings estimates unchanged until there is further clarity on the timeline of the commencement of the PPA.

Target price. We also maintain our **TP** at **RM1.32**, pegging its FY25F EPS of 4.7 sen to a forward PER of 28x, based on its three-year historical mean.

Maintain BUY. We reiterate our **BUY** recommendation on Pekat, given its consistent quarterly performance, and bright prospects with favourable policies such as the CGPP, National Energy Transition Roadmap (NETR) and the LSS5. Its outstanding order book remains healthy at RM206.8m, which we expect to grow to about RM320m by the year end with CGPP EPCC projects. We are also optimistic about the group's proposed acquisition of 60% of Apex Power, which will give it control over EPE Switchgear, allowing it to expand its business into power distribution equipment and to tap into new foreign markets, which is expected to strengthen its bottom line significantly starting FY25.

| RETURN STATISTICS | |
|---------------------------------------|-------|
| Price @ 2 nd Sep 2024 (RM) | 0.92 |
| Expected share price return (%) | +43.5 |
| Expected dividend yield (%) | 0.00 |
| Expected total return (%) | ±43 5 |



| 200 | 304 | |
|-----------------------|----------|----------|
| Price performance (%) | Absolute | Relative |
| 1 month | -2.6 | -6.5 |
| 3 months | -2.1 | 9.4 |
| 12 months | 89.7 | 65.4 |

| INVESTMENT STATISTIC | cs | | |
|----------------------|-------|-------|-------|
| FYE Dec (RM'm) | 2024E | 2025F | 2026F |
| Revenue | 234.4 | 295.4 | 310.2 |
| Operating Profit | 23.7 | 30.7 | 32.3 |
| Profit Before Tax | 23.2 | 29.3 | 31.0 |
| Core Net Profit | 17.4 | 22.5 | 23.9 |
| Core EPS (sen) | 2.7 | 3.5 | 3.7 |
| PER (x) | 34.1 | 26.3 | 24.9 |
| DPS (sen) | 0 | 0 | 0 |
| Dividend Yield (%) | 0 | 0 | 0 |

| KEY STATISTICS | | |
|----------------------------------|----------|--|
| FBM KLCI | 1,678.19 | |
| Issue shares (m) | 664.97 | |
| Estimated free float (%) | 31.80 | |
| Market Capitalisation (RM'm) | 593.37 | |
| 52-wk price range RM0.39-RM1.0 | | |
| 3-mth average daily volume (m) | 3.20 | |
| 3-mth average daily value (RM'm) | 2.94 | |
| Top Shareholders (%) | | |
| Chin Soo Mau | 34.90 | |
| Tai Yee Chee | 10.35 | |
| Wee Chek Aik | 8.30 | |



FINANCIAL SUMMARY

| Income Statement (RM'm) | 2022A | 2023A | 2024E | 2025F | 2026F |
|-------------------------------|---------|---------|--------|---------|---------|
| Revenue | 179.2 | 227.6 | 234.4 | 295.4 | 310.2 |
| Cost of sales | (134.1) | (173.8) | (73.5) | (215.6) | (226.4) |
| Gross profit | 45.1 | 53.8 | 61.0 | 79.8 | 83.7 |
| Administrative expenses | (30.2) | (34.7) | (38.5) | (48.4) | (50.9) |
| Share of profit in associates | (0.0) | 0.5 | 0.7 | 0.8 | 0.8 |
| Profit before tax | 14.4 | 18.4 | 23.2 | 29.3 | 31.0 |
| Tax | (4.4) | (4.7) | (5.9) | (6.9) | (7.1) |
| Reported net profit | 10.0 | 13.7 | 17.4 | 22.5 | 23.9 |
| Core net profit | 10.0 | 13.2 | 17.4 | 22.5 | 23.9 |

| Balance Sheet (RM'm) | 2022A | 2023A | 2024E | 2024E | 2025F |
|-------------------------|-------|-------|-------|-------|-------|
| Fixed assets | 23.3 | 23.4 | 32.8 | 26.1 | 27.4 |
| Intangible assets | 0.3 | 183.0 | 0.2 | 0.2 | 0.2 |
| Non-current assets | 35.1 | 36.3 | 45.7 | 39.0 | 40.3 |
| Cash | 14.1 | 18.9 | 26.6 | 27.4 | 28.0 |
| Trade debtors | 40.9 | 47.9 | 35.6 | 37.5 | 55.8 |
| Current assets | 154.5 | 142.0 | 159.8 | 193.7 | 224.7 |
| Trade creditors | 9.2 | 12.3 | 10.8 | 16.0 | 24.9 |
| Short-term debt | 19.5 | 1.0 | 2.0 | 2.0 | 2.0 |
| Current liabilities | 55.8 | 38.0 | 37.6 | 42.8 | 51.7 |
| Long-term debt | 1.6 | 0.6 | 11.0 | 10.5 | 10.0 |
| Non-current liabilities | 4.3 | 3.4 | 13.8 | 13.3 | 12.8 |
| Share capital | 93.5 | 93.5 | 93.5 | 93.5 | 93.5 |
| Retained earnings | 86.0 | 93.1 | 110.5 | 133.0 | 156.9 |
| Equity | 129.5 | 136.7 | 154.1 | 176.6 | 200.5 |

| Cash Flow (RM'm) | 2022A | 2023A | 2024E | 2025F | 2026F |
|-----------------------------|-------|-------|-------|-------|-------|
| PBT | 14.4 | 18.4 | 23.2 | 29.3 | 31.0 |
| Depreciation & amortisation | 1.5 | 1.8 | 1.6 | 1.7 | 1.7 |
| Changes in working capital | -29.0 | 5.7 | -5.1 | -8.4 | 1.0 |
| Operating cash flow | -19.3 | 26.2 | 20.0 | 22.9 | 34.0 |
| Capital expenditure | -3.2 | -0.7 | -2.0 | -2.0 | -1.0 |
| Investing cash flow | 14.3 | -0.6 | -1.9 | -1.9 | -0.9 |
| Debt raised/(repaid) | -2.1 | -1.6 | -1.1 | -0.8 | 0.2 |
| Equity raised/(repaid) | - | - | - | - | - |
| Dividends paid | - | -6.4 | - | - | - |
| Financing cash flow | -9.1 | -16.3 | -16.8 | -17.1 | -18.1 |
| Net cash flow | -14.1 | 4.7 | 1.3 | 3.9 | 15.1 |
| Beginning cash flow | 28.2 | 14.2 | 18.9 | 20.2 | 24.1 |
| Ending cash flow | 14.1 | 18.9 | 20.2 | 24.1 | 39.2 |

| Profitability Margins | 2022A | 2023A | 2024E | 2024E | 2025F |
|-------------------------|-------|-------|-------|-------|-------|
| Gross profit margin | 25.2% | 23.6% | 26.0% | 27.0% | 27.0% |
| Operating profit margin | 8.8% | 8.3% | 10.1% | 10.4% | 10.4% |
| PBT margin | 8.1% | 8.1% | 9.9% | 9.9% | 10.0% |
| PAT margin | 5.6% | 6.0% | 7.4% | 7.6% | 7.7% |
| Core PAT margin | 5.6% | 6.0% | 7.4% | 7.6% | 7.7% |
| PER (x) | 29.6 | 20.2 | 32.6 | 25.3 | 23.8 |



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| MIDF AMANAH INVESTMENT BA | NK: GUIDE TO RECOMMENDATIONS |
|----------------------------|---|
| STOCK RECOMMENDATIONS | |
| BUY | Total return is expected to be >10% over the next 12 months. |
| TRADING BUY | Stock price is expected to \textit{rise} by >10% within 3-months after a Trading Buy rating has been assigned due to positive newsflow. |
| NEUTRAL | Total return is expected to be between -10% and +10% over the next 12 months. |
| SELL | Total return is expected to be <-10% over the next 12 months. |
| TRADING SELL | Stock price is expected to $fall$ by >10% within 3-months after a Trading Sell rating has been assigned due to negative newsflow. |
| SECTOR RECOMMENDATIONS | |
| POSITIVE | The sector is expected to outperform the overall market over the next 12 months. |
| NEUTRAL | The sector is to perform in line with the overall market over the next 12 months. |
| NEGATIVE | The sector is expected to underperform the overall market over the next 12 months. |
| ESG RECOMMENDATIONS* - sou | rce Bursa Malaysia and FTSE Russell |
| ጵጵጵ | Top 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |
| ጵጵጵ | Top 26-50% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |
| ☆☆ | Top 51%- 75% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |
| ☆ | Bottom 25% by ESG Ratings amongst PLCs in FBM EMAS that have been assessed by FTSE Russell |

^{*} ESG Ratings of PLCs in FBM EMAS that have been assessed by FTSE Russell in accordance with FTSE Russell ESG Ratings Methodology